

accounts
2001

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Consolidated Profit and Loss Account

FOR THE YEAR ENDED 30 SEPTEMBER 2001

| | Notes | 2001 €m | 2000 €m |
|---|-------|---------------|---------------|
| Interest Receivable and Similar Income | | | |
| Interest Receivable and Similar Income arising from Debt Securities and other Fixed Income Securities | | 41.9 | 41.5 |
| Other Interest Receivable and Similar Income | | 905.8 | 693.2 |
| Interest Payable and Similar Charges | | (678.2) | (529.5) |
| Net Interest Income | | 269.5 | 205.2 |
| Other Income | | | |
| Fees and Commissions Receivable | | 107.3 | 69.7 |
| Fees and Commissions Payable | | (7.9) | (6.7) |
| Dealing Profits | | 6.3 | 2.6 |
| Other Operating Income | | 7.4 | 2.6 |
| Total Income | | 382.6 | 273.4 |
| Operating Expenses | | | |
| Administrative Expenses | 2 | 109.6 | 83.8 |
| Depreciation and Goodwill Amortisation | | 8.3 | 5.0 |
| Provisions for Bad and Doubtful Debts - Specific | 9 | 14.4 | 15.7 |
| - General | 9 | 55.3 | 35.3 |
| Amounts Written Off Fixed Asset Investments | | 0.2 | - |
| | | 187.8 | 139.8 |
| Group Profit on Ordinary Activities Before Taxation | 3 | 194.8 | 133.6 |
| Taxation on Profit on Ordinary Activities | 4 | (47.4) | (24.7) |
| Group Profit on Ordinary Activities After Taxation | | 147.4 | 108.9 |
| Non-Equity Minority Interest - Preference Dividends | 27 | (23.3) | (25.0) |
| Group Profit Attributable to Ordinary Shareholders | 5 | 124.1 | 83.9 |
| Dividends | 6 | (31.6) | (24.6) |
| Group Profit Retained for Year | | 92.5 | 59.3 |
| Scrip Dividends | 6 | 6.7 | 5.1 |
| Renominalisation of Share Capital | 28 | - | (0.8) |
| Group Profit Brought Forward | | 186.1 | 122.5 |
| Group Profit Carried Forward | | 285.3 | 186.1 |
| Basic Earnings Per Share | 7 | 41.92c | 29.73c |
| Diluted Earnings Per Share | 7 | 40.70c | 29.07c |
| Dividends Per Ordinary Share | 6 | 10.44c | 8.70c |

All gains and losses have been recognised in the profit and loss account and arise from continuing operations. The notes on pages 31 to 76 form part of these financial statements.

Directors: Anthony O'Brien, Sean FitzPatrick, Peter Murray. Secretary: Ronan Murphy.

Consolidated Balance Sheet

AS AT 30 SEPTEMBER 2001

| | Notes | 2001 €m | 2000 €m |
|--|-------|-----------------|-----------------|
| Assets | | | |
| Loans and Advances to Banks | 8 | 3,386.7 | 2,213.2 |
| Loans and Advances to Customers | 9 | 10,952.0 | 7,793.5 |
| Securitised Assets | 10 | 569.6 | 510.5 |
| Less: Non-Returnable Proceeds | 10 | (546.3) | (472.8) |
| | | 23.3 | 37.7 |
| Debt Securities | 11 | 943.5 | 737.5 |
| Equity Investment Shares | 12 | 1.3 | 0.5 |
| Own Shares | 13 | 5.3 | 4.0 |
| Intangible Fixed Assets - Goodwill | 15 | 64.1 | 3.0 |
| Tangible Fixed Assets | 16 | 29.1 | 22.7 |
| Other Assets | 17 | 36.4 | 36.8 |
| Prepayments and Accrued Income | | 260.4 | 198.4 |
| | | 15,702.1 | 11,047.3 |
| Life Assurance Assets Attributable to Policyholders | 18 | 55.6 | - |
| Total Assets | | 15,757.7 | 11,047.3 |
| Liabilities | | | |
| Deposits by Banks | 19 | 3,763.8 | 2,452.4 |
| Customer Accounts | 20 | 8,862.3 | 6,471.5 |
| Debt Securities in Issue | 21 | 1,217.4 | 928.4 |
| Proposed Dividends | 6 | 20.8 | 15.8 |
| Other Liabilities | 22 | 56.3 | 35.5 |
| Accruals and Deferred Income | | 220.1 | 181.7 |
| Provisions for Liabilities and Charges | 23 | 4.8 | 12.5 |
| | | 14,145.5 | 10,097.8 |
| Capital Resources | | | |
| Subordinated Liabilities | 25 | 476.6 | 328.7 |
| Perpetual Capital Securities | 26 | 318.3 | - |
| Non-Equity Minority Interest - Preference Shares | 27 | 288.1 | 293.6 |
| | | 1,083.0 | 622.3 |
| Called Up Share Capital | 28 | 97.9 | 91.1 |
| Share Premium Account | 29 | 89.5 | 49.1 |
| Other Reserves | 30 | 0.9 | 0.9 |
| Profit and Loss Account | 31 | 285.3 | 186.1 |
| Total Shareholders' Funds (All Equity Interests) | | 473.6 | 327.2 |
| Total Capital Resources | | 1,556.6 | 949.5 |
| | | 15,702.1 | 11,047.3 |
| Life Assurance Liabilities Attributable to Policyholders | 18 | 55.6 | - |
| Total Liabilities and Capital Resources | | 15,757.7 | 11,047.3 |
| Memorandum Items | | | |
| Contingent Liabilities | | | |
| Guarantees | 32 | 690.4 | 491.6 |
| Commitments | | | |
| Commitments to Lend | 32 | 2,088.3 | 1,366.8 |

The notes on pages 31 to 76 form part of these financial statements.

Directors: Anthony O'Brien, Sean FitzPatrick, Peter Murray. Secretary: Ronan Murphy.

Company Balance Sheet

AS AT 30 SEPTEMBER 2001

| | Notes | 2001 €m | 2000 €m |
|---|-------|-----------------|-----------------|
| Assets | | | |
| Loans and Advances to Banks | 8 | 2,782.5 | 1,738.9 |
| Loans and Advances to Customers | 9 | 10,277.2 | 7,283.0 |
| Securitised Assets | 10 | 569.6 | 510.5 |
| Less: Non-Returnable Proceeds | 10 | (546.3) | (472.8) |
| | | 23.3 | 37.7 |
| Debt Securities | 11 | 905.1 | 706.0 |
| Equity Investment Shares | 12 | 0.8 | - |
| Investments in Group Undertakings | 14 | 500.2 | 359.9 |
| Intangible Fixed Assets - Goodwill | 15 | 0.5 | 0.6 |
| Tangible Fixed Assets | 16 | 20.9 | 16.2 |
| Other Assets | 17 | 3.2 | 2.0 |
| Prepayments and Accrued Income | | 221.9 | 189.0 |
| Total Assets | | 14,735.6 | 10,333.3 |
| Liabilities | | | |
| Deposits by Banks | 19 | 4,501.0 | 3,187.7 |
| Customer Accounts | 20 | 8,048.8 | 5,605.6 |
| Debt Securities in Issue | 21 | 1,182.6 | 855.6 |
| Proposed Dividends | 6 | 20.8 | 15.8 |
| Other Liabilities | 22 | 50.1 | 26.9 |
| Accruals and Deferred Income | | 168.0 | 142.9 |
| Provisions for Liabilities and Charges | 23 | 0.2 | 7.9 |
| | | 13,971.5 | 9,842.4 |
| Capital Resources | | | |
| Subordinated Liabilities | 25 | 476.6 | 328.7 |
| Called Up Share Capital | 28 | 97.9 | 91.1 |
| Share Premium Account | 29 | 89.5 | 49.1 |
| Other Reserves | 30 | 1.3 | 1.3 |
| Profit and Loss Account | 31 | 98.8 | 20.7 |
| Total Shareholders' Funds (All Equity Interests) | | 287.5 | 162.2 |
| Total Capital Resources | | 764.1 | 490.9 |
| Total Liabilities and Capital Resources | | 14,735.6 | 10,333.3 |
| Memorandum Items | | | |
| Contingent Liabilities: | | | |
| Guarantees | 32 | 669.4 | 462.6 |
| Commitments: | | | |
| Commitments to Lend | 32 | 2,088.3 | 1,353.3 |

The notes on pages 31 to 76 form part of these financial statements.

Directors: Anthony O'Brien, Sean FitzPatrick, Peter Murray. Secretary: Ronan Murphy.

Consolidated Cash Flow Statement

FOR THE YEAR ENDED 30 SEPTEMBER 2001

| | Notes | 2001 €m | 2000 €m |
|---|-----------|----------------|----------------|
| Reconciliation of Operating Profit To Net Operating Cash Flows | | | |
| Operating Profit | | 194.8 | 133.6 |
| Increase in Accruals and Deferred Income | | 22.3 | 52.1 |
| Increase in Prepayments and Accrued Income | | (64.2) | (102.8) |
| Interest Charged on Subordinated Liabilities | | 33.4 | 16.3 |
| Interest Charged on Perpetual Capital Securities | | 7.2 | - |
| Interest Earned on Debt Securities and other Fixed Income Securities | | (41.9) | (41.5) |
| Provisions for Bad and Doubtful Debts | | 69.7 | 51.0 |
| Loans and Advances Written Off Net of Recoveries | | (15.6) | (2.2) |
| Depreciation and Goodwill Amortisation | | 8.3 | 5.0 |
| Amounts Written Off Fixed Asset Investments | | 0.2 | - |
| Profit on Disposal of Tangible Fixed Assets | | (0.3) | - |
| Amortisation of Debt Securities | | - | (0.1) |
| Net Cash Flow from Trading Activities | | 213.9 | 111.4 |
| Net Increase in Deposits | | 3,890.2 | 2,795.4 |
| Net Increase in Loans and Advances to Customers | | (3,145.1) | (2,267.5) |
| Net Decrease/(Increase) in Loans and Advances to Banks | | 79.5 | (840.0) |
| Net Increase in Other Liabilities | | 0.6 | 0.3 |
| Net Increase in Provisions for Liabilities and Charges | | - | 0.3 |
| Exchange Movements | | (16.1) | 38.5 |
| Net Decrease/(Increase) in Other Assets | | 0.7 | (0.4) |
| Net Cash Flow from Operating Activities | | 1,023.7 | (162.0) |
| Returns on Investment and Servicing of Finance | 33 | (11.9) | 3.6 |
| Tax Paid | | (36.6) | (19.3) |
| Capital Expenditure and Financial Investment | 33 | (217.9) | (46.6) |
| Acquisitions and Disposals | 33 | (75.4) | - |
| Equity Dividends Paid | | (19.9) | (16.5) |
| Financing | 33 | 525.5 | 144.3 |
| Increase/(Decrease) in Cash | 33 | 1,187.5 | (96.5) |

The notes on pages 31 to 76 form part of these financial statements.

Reconciliation of Movements in Shareholders Funds

FOR THE YEAR ENDED 30 SEPTEMBER 2001

| | 2001 €m | 2000 €m |
|--|---------|---------|
| Group Profit Attributable to Ordinary Shareholders | 124.1 | 83.9 |
| Dividends (Net of Scrip) | (24.9) | (19.5) |
| | 99.2 | 64.4 |
| New Ordinary Share Capital Subscribed | 47.2 | 1.7 |
| Net Addition to Shareholders' Funds | 146.4 | 66.1 |
| Opening Shareholders' Funds | 327.2 | 261.1 |
| Closing Shareholders' Funds | 473.6 | 327.2 |

Notes to the Financial Statements

1. BASIS OF ACCOUNTING AND ACCOUNTING POLICIES

These accounts have been prepared under the historical cost convention in accordance with the Companies Acts, 1963 to 2001, and the European Communities (Credit Institutions:Accounts) Regulations, 1992, and with accounting standards generally accepted in Ireland. There have been no changes in accounting policies since last year. The principal accounting policies adopted are as follows:

a) Consolidation

The consolidated accounts include the accounts of the company and all its group undertakings to 30 September 2001. Where a subsidiary undertaking is acquired during the financial year, the consolidated accounts include the attributable results from the date of acquisition up to the end of the financial year.

In order to reflect the different nature of the policyholders' interests in the assurance business, the assets and liabilities attributable to policyholders are classified separately in the consolidated balance sheet.

b) Provisions for Bad and Doubtful Debts

Loans and advances are stated in the balance sheet after deduction of provisions for bad and doubtful debts. The provisions arise as a result of a detailed appraisal of the lending portfolio. Specific provisions made during the year (less amounts released and recoveries of bad debts previously written off) are charged against the profit for the year. A general provision is also made to cover latent loan losses which are present in any lending portfolio but which have not been specifically identified.

c) Income Recognition

Interest on advances is accounted for on an accruals basis. Interest is not taken to profit where recovery is doubtful.

Credit has been taken for finance charges on instalment credit and finance leasing accounts by spreading the income on each contract over the primary period of the agreement by the sum of digits method, save that an amount equivalent to the set-up costs on each agreement is credited to income at the date of acceptance. The finance charges on certain tax-based finance leases are credited to income on an after-tax actuarial basis.

Fees and commissions for services provided are credited to the profit and loss account when earned.

d) New Business Costs

Initial costs of obtaining new business have been charged in arriving at the profit for the year except in the case of introductory commission paid on instalment credit and finance leasing agreements which is charged against revenue over the primary period of each agreement by the sum of digits method.

e) Debt Securities

Debt securities are held for investment purposes. Premiums and discounts on debt securities having a fixed redemption date are amortised over the period from the date of purchase to the date of maturity. These investments are included in the balance sheet at amortised cost. Gains and losses arising on the realisation of debt securities, net of amortisation adjustments, are taken to the profit and loss account as and when realised.

f) Tangible Fixed Assets and Depreciation

Tangible fixed assets are stated at cost and depreciation is provided on a straight line basis over their expected useful lives as follows:

| | |
|-----------------------|------------------------|
| Freehold Properties | 2% per annum |
| Fixtures and Fittings | 12.5% to 25% per annum |
| Computer Equipment | 25% per annum |
| Motor Vehicles | 20% per annum |

Leasehold properties are depreciated over the shorter of twenty years or the period of the lease on a straight line basis.

ACCOUNTING POLICIES (Continued)

g) Deferred Taxation

Deferred taxation is accounted for in respect of timing differences between profits stated in the accounts and profits computed for taxation purposes using the liability method to the extent that there is a reasonable probability that a tax liability or asset is likely to arise in the foreseeable future. The calculation of the deferred taxation asset or liability is based on the expected taxation rates applicable when the assets or liabilities crystallise.

h) Foreign Currencies

Assets and liabilities denominated in foreign currencies and commitments for the purchase and sale of foreign currencies are translated at the appropriate spot and forward rates of exchange ruling at the balance sheet dates. Profits and losses in foreign currencies are translated into euro at the closing rates of exchange.

Exchange differences, net of hedging gains and losses, which arise from the application of closing rates of exchange to the opening net assets held in foreign currencies are recorded as exchange translation adjustments on reserves.

All other exchange profits and losses, which arise from normal trading activities, are included in the profit and loss account.

i) Goodwill

Purchased goodwill represents the excess of the purchase consideration over the fair value ascribed to the net tangible assets acquired. Purchased goodwill arising on acquisitions on or after 1 October 1998 is capitalised as an intangible asset and amortised over the estimated useful economic lives of these acquisitions. Prior to that date purchased goodwill had been written off against reserves in the year of acquisition.

j) Derivatives

Derivative instruments used for trading purposes include swaps, futures, forwards, forward rate agreements and options in the interest rate and foreign exchange markets. These derivatives are measured at fair value and the resultant profits and losses are included in dealing profits. In the event of a market price not being readily available internally generated prices will be used. These prices are calculated using recognised formulae for the type of transaction. Where market prices may not be achievable because of the illiquidity of markets, adjustments are made in determining fair value. Unrealised gains and losses are reported in prepayments or accruals on a gross basis.

Derivative instruments used for hedging purposes include swaps, futures, forwards, forward rate agreements and options in the interest rate, foreign exchange and equity markets. Gains and losses on these derivatives which are entered into for specifically designated hedging purposes are taken to the profit and loss account in accordance with the accounting treatment of the underlying transaction. Accrued income or expense is reported in prepayments or accruals on a gross basis. Profits and losses related to qualifying hedges of firm commitments and anticipated transactions are deferred and taken to the profit and loss account when the hedged transactions occur.

The criteria required for a instrument to be classified as a designated hedge are:

- (i) Adequate evidence of the intention to hedge must be established at the outset of the transaction.
- (ii) The transaction must match or eliminate a proportion of the risk inherent in the assets, liabilities, positions or cash flows being hedged. Changes in the derivatives fair value must be highly correlated with changes in the fair value of the underlying hedged item for the entire life of the contract.

Where these criteria are not met, transactions are measured at fair value.

Where a transaction originally entered into for hedging purposes no longer represents a hedge, its value is restated at fair value and any change in value is taken to the profit and loss account immediately.

ACCOUNTING POLICIES (Continued)**k) Capital Instruments**

The issue expenses of capital instruments other than equity shares are deducted from the proceeds of issue and, where appropriate, are amortised in the profit and loss account so that the finance costs are allocated to accounting periods over the economic life of these instruments at a constant rate based on their carrying amount. The issue expenses of equity and non-equity capital instruments with an indeterminate economic life are not amortised.

l) Securitised Assets

Assets sold under securitisation arrangements whereby the group retains significant rights to benefits but where its maximum loss is limited to a fixed monetary amount are included in the balance sheet at their gross amount less the non-returnable proceeds received on securitisation using a linked presentation. The contribution earned from securitised assets is included in other operating income.

m) Operating Leases

Rentals on operating leases are charged to the profit and loss account in equal instalments over the lease term.

n) Pensions

The group's contributions to defined benefit pension schemes are based on the recommendations of an independent qualified actuary and are charged in the profit and loss account so as to spread the pensions cost over eligible employees' service lives at stable contribution rates. Variations from the regular cost are spread over the average remaining service life of the relevant employees. The costs of the group's defined contribution pension schemes are charged in the profit and loss account in the year in which these costs are incurred. Differences between the amounts funded and the amounts charged in the profit and loss account are treated as either provisions or prepayments in the balance sheet.

o) Scrip Dividends

Scrip dividends are initially recorded at the cash amount as an appropriation in the profit and loss account. When scrip shares are issued in place of dividends the cash equivalent, net of dividend withholding tax where applicable, is written back in the profit and loss account. Shares issued in lieu are set-off against the share premium account.

p) Fiduciary and Trust Activities

The group acts as trustee and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, unit trusts, investment trusts and pension schemes. These assets are not consolidated in the accounts as the group does not have beneficial ownership. Fees and commissions earned in respect of these activities are included in the profit and loss account.

Notes to the Financial Statements *(continued)*

| | 2001 €m | 2000 €m |
|---|--------------|-------------|
| 2. ADMINISTRATIVE EXPENSES | | |
| Staff Costs: | | |
| Wages and Salaries | 59.5 | 45.8 |
| Social Welfare Costs | 5.6 | 3.6 |
| Pension Costs | 4.9 | 4.6 |
| Other Staff Costs | 2.3 | 1.6 |
| | 72.3 | 55.6 |
| Other Administrative Costs | 37.3 | 28.2 |
| | 109.6 | 83.8 |
| The average number of persons employed by the group during the year, analysed by geographic location, was as follows: | 2001 | 2000 |
| Republic of Ireland | 485 | 433 |
| United Kingdom and Isle of Man | 172 | 142 |
| Rest of the World | 150 | 91 |
| | 807 | 666 |

| | 2001 €m | 2000 €m |
|---|---------|---------|
| 3. GROUP PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | | |
| The group profit on ordinary activities before taxation is arrived at after charging/(crediting) the following items: | | |
| Auditors' Remuneration | 0.5 | 0.3 |
| Depreciation of Tangible Fixed Assets | 6.5 | 4.9 |
| Amortisation of Intangible Fixed Assets - Goodwill | 1.8 | 0.1 |
| Operating Lease Rentals: | | |
| Property | 4.7 | 2.8 |
| Equipment | 1.8 | 1.5 |
| Financing Costs of Subordinated Liabilities | 33.4 | 16.3 |
| Financing Costs of Perpetual Capital Securities | 7.2 | - |
| Finance Leasing and Hire Purchase Income | (37.3) | (29.9) |

The group profit on ordinary activities before taxation is not materially affected by the results of acquisitions or discontinued operations during the year.

| | 2001 €m | 2000 €m |
|---|---------|---------|
| 4. TAXATION ON PROFIT ON ORDINARY ACTIVITIES | | |
| Irish Corporation Tax | (44.6) | (23.6) |
| Double Taxation Relief | 16.8 | 10.1 |
| | (27.8) | (13.5) |
| Foreign Corporation Tax | (29.8) | (15.6) |
| | (57.6) | (29.1) |
| Deferred Tax | 9.9 | 1.2 |
| Overprovision in Previous Years | 0.3 | 3.2 |
| | (47.4) | (24.7) |
| Effective Tax Rate | 24.3% | 18.5% |

The legislated standard rate of Irish Corporation Tax for trading income has been reduced, on a phased basis, to 12.5%. The standard rate is 20% for the year 2001, 16% for the year 2002 and 12.5% for the year 2003 and subsequent years.

5. GROUP PROFIT ATTRIBUTABLE TO ORDINARY SHAREHOLDERS

€103.2m (2000: €20.3m) of the group profit attributable to ordinary shareholders is dealt with in the accounts of the parent undertaking. As permitted by Regulation 5 (2) of the European Communities (Credit Institutions: Accounts) Regulations, 1992, a separate profit and loss account for the parent undertaking has not been presented.

| | 2001 €m | 2001 €m | 2000 €m | 2000 €m |
|---|---------|---------|---------|---------|
| 6. DIVIDENDS | | | | |
| Paid: | | | | |
| Interim Dividend of 3.6c per Share (2000: 3.1c) | | | | |
| – Cash | | (8.5) | | (6.9) |
| – Issued as Scrip | | (2.3) | | (1.9) |
| | | (10.8) | | (8.8) |
| Proposed: | | | | |
| Final Dividend of 6.84c per Share (2000: 5.6c) | | (20.8) | | (15.8) |
| | | (31.6) | | (24.6) |
| Scrip Dividends: | | | | |
| Final (Previous Year) | 4.4 | | 3.2 | |
| Interim | 2.3 | | 1.9 | |
| | | 6.7 | | 5.1 |
| | | (24.9) | | (19.5) |

7. EARNINGS PER SHARE

The calculation of basic earnings per share is based on the group profit of €124.08m (2000: €83.91m) which is after taxation and minority interests and on the weighted average number of equity shares in issue of 295,971,835 (2000: 282,210,729). In accordance with Financial Reporting Standard 14 - "Earnings per Share", dividends arising on shares held by employee share trusts (Note 13) are excluded in arriving at profit before taxation and deducted from the aggregate of dividends paid and proposed. The weighted average number of shares held by the trusts are excluded from the earnings per share calculation. The effect of options granted under the employee share option and SAYE schemes is to increase the weighted average number of equity shares for the calculation of diluted earnings per share by 8,861,659 (2000: 6,426,195) to 304,833,494 (2000: 288,636,924).

Notes to the Financial Statements *(continued)*

| | The Group | | The Company | |
|--|-----------------|----------------|-----------------|----------------|
| | 2001 €m | 2000 €m | 2001 €m | 2000 €m |
| 8. LOANS AND ADVANCES TO BANKS | | | | |
| Repayable on Demand | 1,334.9 | 147.4 | 1,315.3 | 134.8 |
| Other Loans and Advances to Banks | | | | |
| Analysed by Remaining Maturity: | | | | |
| Three Months or Less | 1,620.1 | 1,783.8 | 1,035.5 | 1,322.1 |
| One Year or Less but Over Three Months | 415.1 | 266.9 | 415.1 | 266.9 |
| Five Years or Less but Over One Year | 16.6 | 15.1 | 16.6 | 15.1 |
| | 3,386.7 | 2,213.2 | 2,782.5 | 1,738.9 |
| Amounts Include: | | | | |
| Due from Group Undertakings | | | 22.3 | - |
| 9. LOANS AND ADVANCES TO CUSTOMERS | | | | |
| Amounts Receivable under Finance Leases | 216.8 | 205.5 | 188.8 | 176.8 |
| Amounts Receivable under Hire Purchase Contracts | 189.2 | 138.3 | 71.3 | 57.9 |
| Other Loans and Advances to Customers | 10,546.0 | 7,449.7 | 10,017.1 | 7,048.3 |
| | 10,952.0 | 7,793.5 | 10,277.2 | 7,283.0 |
| Amounts Include: | | | | |
| Due from Group Undertakings | | | 522.0 | 437.1 |
| Repayable on Demand | 1,430.9 | 834.6 | 1,782.9 | 1,113.0 |
| Other Loans and Advances to Customers | | | | |
| Analysed by Remaining Maturity: | | | | |
| Three Months or Less | 1,392.1 | 1,360.6 | 1,026.5 | 1,010.0 |
| One Year or Less but Over Three Months | 2,552.7 | 2,114.6 | 2,338.8 | 1,922.2 |
| Five Years or Less but Over One Year | 3,416.2 | 2,221.4 | 3,136.4 | 2,019.0 |
| Over Five Years | 2,372.1 | 1,423.6 | 2,186.2 | 1,366.4 |
| | 11,164.0 | 7,954.8 | 10,470.8 | 7,430.6 |
| Provisions for Bad and Doubtful Debts | (212.0) | (161.3) | (193.6) | (147.6) |
| | 10,952.0 | 7,793.5 | 10,277.2 | 7,283.0 |
| Provisions for Bad and Doubtful Debts: | | | | |
| At Beginning of Year | 161.3 | 107.2 | 147.6 | 89.7 |
| Exchange Adjustments | (3.4) | 5.3 | (3.0) | 4.7 |
| Charge against Profits - Specific | 14.4 | 15.7 | 12.3 | 14.9 |
| - General | 55.3 | 35.3 | 48.4 | 39.0 |
| Write-Offs Net of Recoveries | (15.6) | (2.2) | (13.5) | (1.7) |
| Group Transfers | - | - | 1.8 | 1.0 |
| At End of Year | 212.0 | 161.3 | 193.6 | 147.6 |
| Specific | 66.0 | 68.7 | 59.3 | 61.5 |
| General | 146.0 | 92.6 | 134.3 | 86.1 |
| Total | 212.0 | 161.3 | 193.6 | 147.6 |

The cost of assets acquired by the group during the year for letting under finance leases and hire purchase contracts amounted to €271.4m (2000: €241.3m).

| | 2001 €m | 2000 €m |
|-------------------------------|---------|---------|
| 10. SECURITISED ASSETS | | |
| Securitized Assets | 569.6 | 510.5 |
| Less: Non-Returnable Proceeds | (546.3) | (472.8) |
| | 23.3 | 37.7 |

Anglo Irish Bank Corporation plc ("Anglo") sold a portfolio of commercial investment property loans from its United Kingdom originated loan book on 22 September 2000 to Monument Securitisation No. 1 plc ("Monument"), a company incorporated under the Companies Act, 1985 and registered and operating in the United Kingdom. The group does not own directly or indirectly any of the share capital of Monument or its parent company.

The initial value of the loans securitized was Stg£306.5m and Anglo could increase this to Stg£375m, subject to certain conditions. Under the terms of the servicing agreement between Monument and Anglo, Anglo continues to administer the loans, for which it receives fee income. As this transaction occurred eight days before the 2000 financial year end no income or expense was recognised in that period as the amounts involved were insignificant in a group context.

Monument funded the transaction by issuing mortgage backed notes, the lowest ranking of which were purchased by Anglo. The issue terms of the notes include provisions whereby neither Monument nor the noteholders have recourse to the group and no group company is obliged or intends to support any losses of Monument or the noteholders.

Monument entered into certain interest rate hedges to manage its interest rate position. These contracts were entered into with a third party bank.

Anglo is not obliged to repurchase any of the assets from Monument. However, Anglo is permitted to transfer new loans and undrawn commitments on existing securitized loans on each interest payment date for the notes until 5 November 2001 up to an amount of Stg£68.5m, subject to certain conditions. In addition, to the extent that repayments or prepayments occur on any of the loans transferred to Monument during the period to 5 November 2001, Anglo can transfer substitute loans up to this value to Monument on each of the note interest payment dates.

The contribution earned by the group during the year in respect of securitized assets is included in other operating income and is analysed as follows:

| | 2001 €m | 2000 €m |
|--------------------------------------|---------|---------|
| Interest Receivable | 45.3 | - |
| Interest Payable | (41.0) | - |
| Fee Income | 0.5 | - |
| Operating Expenses | (1.8) | - |
| Contribution from Securitized Assets | 3.0 | - |

Notes to the Financial Statements *(continued)*

| | Book Value 2001 €m | Market Value 2001 €m | Book Value 2000 €m | Market Value 2000 €m |
|-----------------------------------|-----------------------|-------------------------|-----------------------|-------------------------|
| 11. DEBT SECURITIES | | | | |
| The Group | | | | |
| Government Stocks | 256.0 | 265.1 | 282.2 | 282.7 |
| Other Public Bodies | 39.0 | 37.2 | 15.1 | 15.2 |
| Listed Private Sector Investments | 648.5 | 647.9 | 440.2 | 438.9 |
| | 943.5 | 950.2 | 737.5 | 736.8 |
| Due Within One Year | 97.8 | | 131.5 | |
| Due One Year and Over | 845.7 | | 606.0 | |
| | 943.5 | | 737.5 | |
| The Company | | | | |
| Government Stocks | 234.7 | 243.4 | 265.4 | 265.9 |
| Other Public Bodies | 39.0 | 37.2 | 15.1 | 15.2 |
| Listed Private Sector Investments | 631.4 | 630.8 | 425.5 | 424.2 |
| | 905.1 | 911.4 | 706.0 | 705.3 |
| Due Within One Year | 83.9 | | 129.3 | |
| Due One Year and Over | 821.2 | | 576.7 | |
| | 905.1 | | 706.0 | |

At 30 September 2001 the amount of unamortised discounts net of premiums on debt securities held as financial fixed assets was €20.5m for the group and the company. At 30 September 2001 debt securities held by the group and the company subject to repurchase agreements amounted to €188.4m (2000: €200.9m).

| | The Group | | The Company | |
|---|-----------|---------|-------------|---------|
| | 2001 €m | 2000 €m | 2001 €m | 2000 €m |
| 12. EQUITY INVESTMENT SHARES | | | | |
| Unlisted Investments at Cost Less Amounts Written Off Held as Financial Fixed Assets | 1.3 | 0.5 | 0.8 | - |

In the opinion of the directors, the value of the individual unlisted equity investments is not less than their book amount.

| | 2001 €m | 2000 €m |
|--|---------|---------|
| 13. OWN SHARES | | |
| Ordinary Shares in Anglo Irish Bank Corporation plc ("shares") at Cost | 5.3 | 4.0 |

These shares are intended to satisfy options granted to employees under the Anglo Irish Bank Employee Share Ownership Plan ("ESOP") which was approved by shareholders in January 2000 (Note 28) and also to honour conditional share awards made to employees under the Anglo Irish Bank Deferred Share Scheme ("DSS").

13. OWN SHARES (Continued)

The trustee of the ESOP has borrowed funds from a group subsidiary, interest free, to enable the trustee to purchase shares in the open market. In September 2000 options were granted over 725,754 of these shares at €2.40 each. These options may be exercised at various dates between September 2003 and September 2010. The proceeds of the option exercise will be used to repay the loan.

At 30 September 2001 the trustee of DSS holds 268,777 shares to honour conditional share awards granted to eligible group employees in December 2000 as part of their remuneration package. These shares were purchased in the open market and are also funded by interest free borrowings from a group subsidiary. These share awards are conditional on the relevant employees remaining in the group's employment until December 2003. The costs of providing these awards has been fully provided for in the profit and loss account. The trustee's borrowings in respect of awards vested will be fully reimbursed by the sponsoring group employer in December 2003.

As at 30 September 2001 the trustees hold 1,931,730 (2000: 1,601,874) shares with a market value of €6.3m (2000: €4.1m). The dividend income received during the year on these shares of €0.2m (2000: nil) is excluded in arriving at the group profit before taxation.

| | 2001 €m | 2000 €m |
|---|---------|---------|
| 14. INVESTMENTS IN GROUP UNDERTAKINGS | | |
| Investments in Subsidiary Undertakings at Cost Less Amounts Written Off | 500.2 | 359.9 |

| Principal Subsidiary Undertakings | Holding | Principal Activity | Country of Incorporation |
|--|---------|-----------------------------|--------------------------|
| Anglo Irish Asset Finance plc | 100% | Asset Finance | United Kingdom |
| Anglo Irish Asset Management Limited | 100% | Fund Management | Republic of Ireland |
| Anglo Irish Assurance Company Limited | 100% | Life Assurance and Pensions | Republic of Ireland |
| Anglo Irish Bank (Austria) A.G. | 100% | Banking | Austria |
| Anglo Irish Bank Corporation (I.O.M.) P.L.C. | 100% | Banking | Isle of Man |
| Anglo Irish Bank (Suisse) S.A. | 100% | Banking | Switzerland |
| Anglo Irish Capital Funding Limited | 100% | Finance | Cayman Islands |
| Anglo Irish International Financial Services Limited | 100% | Finance | Republic of Ireland |
| Anglo Irish Limited | 100% | Finance | Isle of Man |
| Anglo Irish Trust (IOM) Limited | 100% | Trust Services | Isle of Man |
| Buyway Group Limited | 100% | Investment Holding | Republic of Ireland |
| CDB (U.K.) Limited | 100% | Investment Holding | United Kingdom |
| Irish Buyway Limited | 100% | Finance | Republic of Ireland |
| Knightsdale Limited | 100% | Finance | Republic of Ireland |
| Steenwal B.V. | 100% | Investment Holding | The Netherlands |

The entire issued equity share capital of each of the above subsidiary undertakings is controlled by the company. Each of these subsidiary undertakings operates principally in the country in which it is incorporated. A complete listing of group undertakings will be annexed to the annual return of the company in accordance with the requirements of the Companies Acts. Investments in certain subsidiary undertakings operating as credit institutions are not directly held by the parent undertaking.

Notes to the Financial Statements *(continued)*

| | The Group | The Company |
|---|-----------|-------------|
| | €m | €m |
| 15. INTANGIBLE FIXED ASSETS - GOODWILL | | |
| Cost | | |
| At 1 October 2000 | 3.2 | 0.7 |
| Acquisition (Note 34) | 62.9 | - |
| At 30 September 2001 | 66.1 | 0.7 |
| Accumulated Amortisation | | |
| At 1 October 2000 | 0.2 | 0.1 |
| Charge for the Year | 1.8 | 0.1 |
| At 30 September 2001 | 2.0 | 0.2 |
| Net Book Value | | |
| At 30 September 2001 | 64.1 | 0.5 |
| At 30 September 2000 | 3.0 | 0.6 |

The goodwill arising on acquisitions completed after 30 September 1998 is amortised in equal instalments over its estimated useful economic life of twenty years. The cumulative amount of positive goodwill which has been eliminated against reserves to 30 September 1998, net of goodwill attributable to disposed businesses, amounted to €47.2m. This goodwill was eliminated as a matter of accounting policy [see Note 1 (i)] and will be charged to the profit and loss account in the event of the subsequent disposal of the businesses to which it relates.

| | Freehold Properties | Leasehold Properties | Equipment and Motor Vehicles | Total |
|----------------------------------|---------------------|----------------------|------------------------------|-------|
| | €m | €m | €m | €m |
| 16. TANGIBLE FIXED ASSETS | | | | |
| The Group | | | | |
| Cost | | | | |
| At 1 October 2000 | 5.0 | 8.1 | 26.5 | 39.6 |
| Exchange Movement | - | (0.1) | (0.1) | (0.2) |
| Additions | - | 3.0 | 9.6 | 12.6 |
| Disposals | - | (0.7) | (2.0) | (2.7) |
| Acquisition | - | - | 2.7 | 2.7 |
| At 30 September 2001 | 5.0 | 10.3 | 36.7 | 52.0 |
| Accumulated Depreciation | | | | |
| At 1 October 2000 | 0.5 | 2.0 | 14.4 | 16.9 |
| Exchange Movement | - | - | (0.1) | (0.1) |
| Charge for the Year | 0.1 | 0.9 | 5.5 | 6.5 |
| Disposals | - | (0.7) | (1.6) | (2.3) |
| Acquisition | - | - | 1.9 | 1.9 |
| At 30 September 2001 | 0.6 | 2.2 | 20.1 | 22.9 |
| Net Book Value | | | | |
| At 30 September 2001 | 4.4 | 8.1 | 16.6 | 29.1 |
| At 30 September 2000 | 4.5 | 6.1 | 12.1 | 22.7 |

| 16. TANGIBLE FIXED ASSETS (Continued) | Leasehold Properties | Equipment and Motor Vehicles | Total |
|---------------------------------------|----------------------|------------------------------|-------|
| | €m | €m | €m |
| The Company | | | |
| Cost | | | |
| At 1 October 2000 | 7.6 | 22.3 | 29.9 |
| Exchange Movement | - | (0.1) | (0.1) |
| Additions | 2.9 | 7.7 | 10.6 |
| Disposals | (0.7) | (1.4) | (2.1) |
| Transfer to Subsidiary Undertaking | - | (0.3) | (0.3) |
| At 30 September 2001 | 9.8 | 28.2 | 38.0 |
| Accumulated Depreciation | | | |
| At 1 October 2000 | 1.8 | 11.9 | 13.7 |
| Exchange Movement | - | (0.1) | (0.1) |
| Charge for the Year | 0.8 | 4.5 | 5.3 |
| Disposals | (0.7) | (1.1) | (1.8) |
| At 30 September 2001 | 1.9 | 15.2 | 17.1 |
| Net Book Value | | | |
| At 30 September 2001 | 7.9 | 13.0 | 20.9 |
| At 30 September 2000 | 5.8 | 10.4 | 16.2 |

All of the group's leasehold properties are in respect of leases with a duration of less than fifty years. These properties are used for the group's activities. As at 30 September 2001 the group had annual commitments under non-cancellable operating leases as set out below:

| Operating Leases Which Expire: | Property | Equipment |
|--------------------------------|----------|-----------|
| | €m | €m |
| Within One Year | 0.1 | - |
| One to Five Years | 0.2 | 2.4 |
| Over Five Years | 5.0 | - |
| | 5.3 | 2.4 |

| 17. OTHER ASSETS | The Group | | The Company | |
|-----------------------------|-----------|---------|-------------|---------|
| | 2001 €m | 2000 €m | 2001 €m | 2000 €m |
| Swap Asset (Note 25) | 32.1 | 33.5 | - | - |
| Deferred Taxation (Note 24) | 1.7 | - | 1.2 | - |
| Other Assets | 2.6 | 3.3 | 2.0 | 2.0 |
| | 36.4 | 36.8 | 3.2 | 2.0 |

Notes to the Financial Statements *(continued)*

| | 2001 €m | 2000 €m |
|---|---------|---------|
| 18. LIFE ASSURANCE BUSINESS | | |
| The assets and liabilities attributable to policyholders are classified separately in the consolidated balance sheet. The life assurance assets attributable to policyholders consist of: | | |
| Equities | 29.1 | - |
| Property | 10.7 | - |
| Cash | 7.4 | - |
| Managed Funds | 8.4 | - |
| | 55.6 | - |

| | The Group | | The Company | |
|--|-----------|---------|-------------|---------|
| | 2001 €m | 2000 €m | 2001 €m | 2000 €m |
| 19. DEPOSITS BY BANKS | | | | |
| Repayable on Demand | 13.9 | 40.7 | 1.8 | 67.1 |
| Other Deposits by Banks | | | | |
| Analysed by Remaining Maturity: | | | | |
| Three Months or Less | 3,567.9 | 2,064.3 | 4,317.2 | 2,773.2 |
| One Year or Less but Over Three Months | 119.4 | 284.8 | 119.4 | 284.8 |
| Five Years or Less but Over One Year | - | - | - | - |
| Over Five Years | 62.6 | 62.6 | 62.6 | 62.6 |
| | 3,763.8 | 2,452.4 | 4,501.0 | 3,187.7 |
| Amounts Include: | | | | |
| Due to Group Undertakings | | | 749.3 | 743.0 |
| 20. CUSTOMER ACCOUNTS | | | | |
| Repayable on Demand | 1,657.8 | 863.7 | 1,176.3 | 649.6 |
| Other Deposits by Customers | | | | |
| Analysed by Remaining Maturity: | | | | |
| Three Months or Less | 5,354.2 | 4,405.4 | 5,127.1 | 3,887.8 |
| One Year or Less but Over Three Months | 972.4 | 794.9 | 897.5 | 688.8 |
| Five Years or Less but Over One Year | 868.0 | 375.3 | 838.0 | 347.2 |
| Over Five Years | 9.9 | 32.2 | 9.9 | 32.2 |
| | 8,862.3 | 6,471.5 | 8,048.8 | 5,605.6 |
| Amounts Include: | | | | |
| Due to Group Undertakings | | | 599.5 | 436.5 |

| | The Group | | The Company | |
|---|-----------|---------|-------------|---------|
| | 2001 €m | 2000 €m | 2001 €m | 2000 €m |
| 21. DEBT SECURITIES IN ISSUE | | | | |
| Commercial Paper Programme by Remaining Maturity: | | | | |
| Three Months or Less | 794.3 | 804.2 | 794.3 | 804.2 |
| Medium Term Note Programme by Remaining Maturity: | | | | |
| One Year or Less but Over Three Months | 60.0 | - | 60.0 | - |
| Five Years or Less but Over One Year | 27.4 | - | 27.4 | - |
| Other Debt Securities In Issue by Remaining Maturity: | | | | |
| Three Months or Less | 301.7 | 106.2 | 267.6 | 41.1 |
| One Year or Less but Over Three Months | 34.0 | 16.1 | 33.3 | 8.4 |
| Five Years or Less but Over One Year | - | 1.9 | - | 1.9 |
| | 1,217.4 | 928.4 | 1,182.6 | 855.6 |
| 22. OTHER LIABILITIES | | | | |
| Current Taxation | 45.0 | 24.8 | 38.8 | 18.1 |
| Other Liabilities | 11.3 | 10.7 | 11.3 | 8.8 |
| | 56.3 | 35.5 | 50.1 | 26.9 |
| 23. PROVISIONS FOR LIABILITIES AND CHARGES | | | | |
| Pension Provisions | 4.6 | 4.6 | - | - |
| Deferred Taxation (Note 24) | - | 7.7 | - | 7.7 |
| Other Provisions for Liabilities and Charges | 0.2 | 0.2 | 0.2 | 0.2 |
| | 4.8 | 12.5 | 0.2 | 7.9 |

The pension provisions relate to an unfunded defined contribution plan for the group's Austrian employees. This scheme is administered in accordance with best local practice and regulations in Austria.

| | The Group | | The Company | |
|--|-----------|---------|-------------|---------|
| | 2001 €m | 2000 €m | 2001 €m | 2000 €m |
| 24. DEFERRED TAXATION | | | | |
| At Beginning of Year | (7.7) | (8.4) | (7.7) | (8.4) |
| Provision Utilised | 9.9 | 1.2 | 8.9 | 1.2 |
| Other Movements | (0.5) | (0.5) | - | (0.5) |
| At End of Year | 1.7 | (7.7) | 1.2 | (7.7) |
| Analysis of Deferred Taxation Asset/(Liability): | | | | |
| Capital Allowances on Assets Leased to Customers | (4.9) | (8.3) | (4.9) | (8.3) |
| Capital Allowance on Assets Used in the Business | (0.1) | - | (0.1) | - |
| Other Short Term Timing Differences | 6.7 | 0.6 | 6.2 | 0.6 |
| | 1.7 | (7.7) | 1.2 | (7.7) |

Deferred taxation for the group of €5.4m (2000: €6.7m), of which €3.8m (2000: €4.9m) relates to the company, on capital allowances claimed has not been provided as this potential liability would only arise in the event of the disposal of tax-based assets within their claw-back period and there is currently no intention to make such disposals.

No deferred taxation has been provided on the unremitted profits of foreign subsidiaries. As these profits are continually reinvested by the group, no tax is expected to be payable on them in the foreseeable future.

Notes to the Financial Statements *(continued)*

| | 2001 €m | 2000 €m |
|--|--------------|--------------|
| 25. SUBORDINATED LIABILITIES | | |
| US\$ 9.1% Subordinated Notes 2006 | 21.8 | 22.7 |
| US\$ 9.05% Subordinated Notes 2009 | 16.4 | 17.0 |
| US\$ 8.53% Subordinated Notes 2011 | 109.0 | 113.4 |
| US\$ Floating Rate Subordinated Notes 2011 | 27.3 | 28.4 |
| € Floating Rate Subordinated Notes 2011 | 149.2 | – |
| Stg£ Subordinated Floating Rate Bonds 2091 | 32.1 | 33.5 |
| Stg£ Undated 9.875% Subordinated Notes | 79.9 | 83.2 |
| Other Subordinated Liabilities | 40.9 | 30.5 |
| | 476.6 | 328.7 |
| Repayable as Follows: | | |
| One Year or Less | 0.9 | 10.5 |
| Between One and Two Years | 3.0 | 0.1 |
| Between Two and Five Years | 25.4 | 16.2 |
| Over Five Years | 447.3 | 301.9 |
| | 476.6 | 328.7 |

In April 2001 €150m of subordinated step-up floating rate notes maturing in 2011 were issued.

All of the above issues have been issued by the parent bank and are unsecured and subordinated in the right of repayment to the ordinary creditors, including depositors of the bank. There is no foreign exchange rate exposure as the proceeds of these issues are retained in their respective currencies.

By entering into a swap transaction the group has covered its liabilities under the Stg£ Subordinated Floating Rate Bonds 2091 from July 1991 to July 2091. As this swap represents a hedge against these bonds, it has been valued accordingly on an actuarial basis and is included in other assets (Note 17) at €32.1m (2000: €33.5m).

| | 2001 €m | 2000 €m |
|---|---------|---------|
| 26. PERPETUAL CAPITAL SECURITIES | | |
| Stg£ 8.5325% Guaranteed Step-up Callable Perpetual Capital Securities | 318.3 | - |

On 28 June 2001 Anglo Irish Asset Finance plc ("issuer") issued Stg£200m 8.5325% Guaranteed Step-up Callable Perpetual Capital Securities ("securities") at par value which have the benefit of a subordinated guarantee by Anglo Irish Bank Corporation plc ("guarantor").

The securities are perpetual securities and have no maturity date. However, they are redeemable in whole or in part at the option of the issuer, subject to the prior approval of the Central Bank of Ireland and of the guarantor, at their principal amount together with any outstanding payments on 28 June 2011 or any coupon payment date thereafter.

The securities bear interest at a rate of 8.5325% per annum to 28 June 2011 and thereafter at a rate of 4.55% per annum above the gross redemption yield on a specified United Kingdom government security, reset every five years. The interest is payable semi-annually in arrears on 28 June and 28 December.

The rights and claims of the holders of the securities are subordinated to the claims of the senior creditors of the issuer or of the guarantor (as the case may be) in that no payment in respect of the securities or the guarantee in respect of them shall be due and payable except to the extent that the issuer or the guarantor (as applicable) is solvent and could make such a payment and still be solvent immediately thereafter and the guarantor is in compliance with applicable regulatory capital adequacy requirements. Upon any winding up of the issuer or the guarantor, the holders of the securities will rank *pari passu* with the holders of preference shares issued by or guaranteed by the issuer or the guarantor and in priority to all other shareholders of the issuer and of the guarantor.

| | 2001 €m | 2000 €m |
|---|--------------|--------------|
| 27. NON-EQUITY MINORITY INTEREST - PREFERENCE SHARES | | |
| Non-Equity Interest in Subsidiary Undertaking: | | |
| Series A Preference Shares of US\$25 Each | 132.5 | 138.0 |
| Series B Preference Shares of €25 Each | 155.6 | 155.6 |
| | 288.1 | 293.6 |

Anglo Irish Capital Funding Limited issued 5,000,000 Series A Floating Rate Non-Cumulative Guaranteed Non-Voting Preference Shares of US\$25 each on 4 June 1997. On 24 March 1999 a further 6,400,000 Series B 7.75% Non-Cumulative Guaranteed Non-Voting Preference Shares of €25 each were issued which netted €155.6m after issue costs.

The holders of the US\$ preference shares are entitled to receive a non-cumulative preferential dividend in four quarterly instalments in arrears on 4 March, 4 June, 4 September and 4 December in each year. The coupon rate is calculated by applying a rate equal to the three month US Dollar London Interbank Offered Rate plus 2.5% per annum.

The holders of the Euro preference shares are entitled to receive a non-cumulative preferential dividend of 7.75% per annum in four quarterly instalments in arrears on 31 March, 30 June, 30 September and 31 December in each year.

The dividend entitlement on the preference shares is accrued on a daily basis and the total cost of €23.3m (2000: €25.0m) is included in minority interest in the profit and loss account.

On a liquidation or winding up of Anglo Irish Capital Funding Limited the preference shareholders will be entitled to receive an amount equal to the amount paid up on each preference share unit out of the assets of that company available for distribution to shareholders. The preference shareholders are not entitled to vote at any general meeting of that company except in certain restricted circumstances.

Anglo Irish Bank Corporation plc has guaranteed the holders of the preference shares with respect to their rights to dividends and on liquidation. This guarantee gives, as nearly as possible, the preference shareholders rights equivalent to those which the holders would be entitled to if they held preference shares in Anglo Irish Bank Corporation plc itself.

Notes to the Financial Statements *(continued)*

| | 2001 €m | 2000 €m |
|--|---------|---------|
| 28. CALLED UP SHARE CAPITAL | | |
| Ordinary Shares: | | |
| Authorised | 121.6 | 121.6 |
| Allotted, Called Up and Fully Paid | | |
| At Beginning of Year | 91.1 | 89.0 |
| Share Placing | 4.5 | - |
| Scrip on Final Dividend | 0.4 | 0.4 |
| Scrip on Interim Dividend | 0.2 | 0.2 |
| Share Options Exercised | 1.7 | 0.7 |
| Transfer from Profit and Loss Reserve on Renominalisation of Share Capital | - | 0.8 |
| At End of Year | 97.9 | 91.1 |

The authorised share capital of the company consists of 380,000,000 ordinary shares of €0.32 each.

During the year ended 30 September 2001 the allotted, called up and fully paid ordinary share capital was increased from 284,622,371 to 305,888,274 ordinary shares as follows:

In January 2001 14,000,000 ordinary shares were placed at €3.09 each to supplement available capital resources.

In January 2001 1,487,547 ordinary shares were issued to those holders of ordinary shares who elected, under the terms of the scrip dividend election offer, to receive additional ordinary shares at a price of €2.95 instead of all or part of the cash element of their final dividend entitlement in respect of the year ended 30 September 2000.

In July 2001 531,856 ordinary shares were issued to those holders of ordinary shares who elected, under the terms of the scrip dividend election offer, to receive additional ordinary shares at a price of €4.31 instead of all or part of the cash element of their interim dividend entitlement in respect of the year ended 30 September 2001.

During the year 5,246,500 ordinary shares were issued to option holders on the exercise of options under the terms of the employee share option scheme at prices ranging from €0.72 to €1.09.

The company operates a number of share incentive plans. The purpose of these plans is to motivate group employees to contribute towards the creation of long term shareholder value. Before being adopted all of the share incentive plans were approved by shareholders and complied with the guidelines operated by the Irish Association of Investment Managers. Further details are given below:

Employee Share Option Scheme

On 15 January 1999 the shareholders approved the establishment of the employee share option scheme which replaced the scheme originally approved by shareholders in 1988.

Under the terms of the scheme all qualifying employees may participate in the scheme at the discretion of the directors. Options are granted at the latest market price prior to the day the option is granted. During the continuance of the scheme each participant is limited to a maximum entitlement of scheme shares equivalent to an aggregate value of four times that employee's annual emoluments. Basic tier options may not be transferred or assigned and may be exercised only between the third and tenth anniversaries of their grant, or at such earlier time as approved by the directors. Second tier options may not be transferred or assigned and may be exercised only between the fifth and tenth anniversaries of their grant, or at such earlier time as approved by the directors.

28. CALLED UP SHARE CAPITAL (Continued)

In the ten year period from 15 January 1999 the maximum number of basic and second tier options granted under the scheme may not exceed ten per cent of the issued ordinary share capital of the company from time to time. Both the basic and second tier options which may be granted are each restricted to five per cent of the issued ordinary share capital of the company from time to time.

The exercise of basic tier options granted since 15 January 1999 is conditional upon earnings per share growth of at least five per cent compound per annum more than the increase in the consumer price index. The exercise of second tier options granted since 15 January 1999 is conditional upon earnings per share growth of at least ten per cent compound per annum more than the increase in the consumer price index and the company's shares must also rank in the top quartile of companies as regards growth in earnings per share on the Irish Stock Exchange.

At 30 September 2001 options were outstanding over 11,593,746 ordinary shares at prices ranging from €0.77 to €2.59 per share. These options may be exercised at various dates up to September 2010. During the year options over 131,298 shares lapsed.

SAYE Scheme

On 14 January 2000 the shareholders approved the establishment of the Anglo Irish Bank SAYE Scheme. This scheme has an Irish and UK version in order to conform with relevant revenue legislation in both jurisdictions.

The Irish version permits eligible employees to enter into a savings contract with the company for a three, five or seven year period to save a maximum of IRE250 per month for the appropriate contract period and to use the proceeds of the savings contract to fund the exercise of options granted under the scheme. At 30 September 2001 options were outstanding over 1,706,333 ordinary shares at an option price of €1.79, which represented a twenty five per cent discount to the market price on the day before the options were granted. These options are exercisable, provided the participants' savings contracts are completed, between September 2003 and March 2008.

A variation of the Anglo Irish Bank SAYE scheme was introduced for all UK staff of the group in 2001. This scheme permits eligible employees to enter into a savings contract with an outside financial institution for a three, five or seven year period to save a maximum of Stg£ 250 per month for the appropriate contract period and to use the proceeds of the savings contract to fund the exercise of options granted under the scheme. In July 2001 options over 389,416 ordinary shares were granted to participating employees at an option price of Stg£ 2.10, which represents a twenty per cent discount to the then market price. These options are exercisable, provided the participants' savings contracts are completed, at various dates between September 2004 and March 2009.

In accordance with the exemption for SAYE schemes permitted by the Accounting Standards Board's UITF 17 the discount to market price is not expensed to the profit and loss account.

ESOP

On 14 January 2000 the shareholders also approved the establishment of the Anglo Irish Bank Employee Share Ownership Plan ("ESOP"). The plan's trustee may purchase ordinary shares of the company in the open market. Eligible employees may be granted options to acquire shares held by the trustee on similar terms and exercise conditions as those applicable to basic tier options under the employee share option scheme. In September 2000 options were granted over 725,754 ordinary shares at €2.40 by the trustee. These options may be exercised at various dates between September 2003 and September 2010.

The total number of ordinary shares which may be the subject of ESOP options may not, when aggregated with the ordinary shares the subject of options granted under the SAYE scheme, exceed five per cent of the issued ordinary share capital of the company from time to time.

Notes to the Financial Statements *(continued)*

| | 2001 €m | 2000 €m |
|------------------------------------|---------|---------|
| 29. SHARE PREMIUM ACCOUNT | | |
| At Beginning of Year | 49.1 | 48.7 |
| Premium on Share Placing | 37.8 | - |
| Final Scrip Dividend | (0.4) | (0.4) |
| Interim Scrip Dividend | (0.2) | (0.2) |
| Premium on Share Options Exercised | 3.2 | 1.0 |
| At End of Year | 89.5 | 49.1 |

| | The Group | | The Company | |
|-----------------------------------|-----------|---------|-------------|---------|
| | 2001 €m | 2000 €m | 2001 €m | 2000 €m |
| 30. OTHER RESERVES | | | | |
| Non-Distributable Capital Reserve | 1.3 | 1.3 | 1.3 | 1.3 |
| Exchange Translation Reserve | (0.4) | (0.4) | - | - |
| | 0.9 | 0.9 | 1.3 | 1.3 |

| | The Company | Subsidiary Undertakings | The Group |
|------------------------------------|-------------|-------------------------|-----------|
| | €m | €m | €m |
| 31. PROFIT AND LOSS ACCOUNT | | | |
| At 1 October 2000 | | 20.7 | 165.4 |
| Retained for the Year | | 71.4 | 21.1 |
| Scrip Dividend Write-Back | | 6.7 | - |
| At 30 September 2001 | | 98.8 | 186.5 |
| | | | 285.3 |

| | The Group | | The Company | |
|---|-----------|---------|-------------|---------|
| | 2001 €m | 2000 €m | 2001 €m | 2000 €m |
| 32. MEMORANDUM ITEMS | | | | |
| Contingent Liabilities: | | | | |
| Guarantees and Irrevocable Letters of Credit | 315.7 | 252.1 | 294.7 | 235.3 |
| Performance Bonds, VAT Guarantees and Other Transaction Related Contingencies | 374.7 | 239.5 | 374.7 | 227.3 |
| | 690.4 | 491.6 | 669.4 | 462.6 |
| Commitments: | | | | |
| Credit Lines and Other Commitments to Lend : | | | | |
| Less Than One Year | 2,088.3 | 1,350.1 | 2,088.3 | 1,336.6 |
| One Year and Over | - | 16.7 | - | 16.7 |
| | 2,088.3 | 1,366.8 | 2,088.3 | 1,353.3 |

Other Contingencies:

The parent company has given guarantees in respect of the liabilities of certain of its subsidiaries.

| | The Group | |
|--|-----------|---------|
| | 2001 €m | 2000 €m |
| 33. NOTES TO THE CASH FLOW STATEMENT | | |
| (i) Cashflows | | |
| Returns on Investment and Servicing of Finance | | |
| Interest Paid on Subordinated Liabilities | (32.3) | (14.3) |
| Interest Received on Debt Securities and other Fixed Income Securities | 44.0 | 39.6 |
| Preference Dividends Paid to Minority Interest | (23.6) | (21.7) |
| | (11.9) | 3.6 |
| Capital Expenditure and Financial Investment | | |
| Net Purchases of Debt Securities | (203.9) | (34.3) |
| Purchase of Tangible Fixed Assets | (12.6) | (8.7) |
| Purchase of Own Shares | (1.3) | (4.0) |
| Purchase of Equity Investment Shares | (0.8) | - |
| Proceeds of Tangible Fixed Asset Disposals | 0.7 | 0.4 |
| | (217.9) | (46.6) |
| Acquisitions and Disposals | | |
| Purchase of Banque Marcuard Cook | (75.4) | - |
| Financing | | |
| Proceeds of Perpetual Capital Securities Issue | 318.3 | - |
| Proceeds of Equity Share Issues | 47.2 | 1.7 |
| Proceeds of Subordinated Bond Issues | 170.5 | 152.2 |
| Redemption of Subordinated Bonds | (10.5) | (9.6) |
| | 525.5 | 144.3 |
| (ii) Analysis of Subordinated Liabilities | | |
| At Beginning of Year | 328.7 | 169.8 |
| New Issues of Subordinated Bonds | 170.5 | 152.2 |
| Redemption of Subordinated Bonds | (10.5) | (9.6) |
| Exchange Movements | (12.1) | 16.3 |
| At End of Year | 476.6 | 328.7 |
| (iii) Analysis of Cash Movements | | |
| At End of Year | | |
| Loans and Advances to Banks Repayable on Demand | 1,334.9 | 147.4 |
| At Beginning of Year | | |
| Loans and Advances to Banks Repayable on Demand | (147.4) | (243.9) |
| Increase/(Decrease) in Cash | 1,187.5 | (96.5) |

| | Fair Value to Group |
|--|------------------------|
| | €m |
| 34. ACQUISITION | |
| Banque Marcuard Cook | |
| Loans and Advances to Banks | 65.5 |
| Loans and Advances to Customers | 53.1 |
| Debt Securities | 2.1 |
| Equity Investment Shares | 0.2 |
| Tangible Fixed Assets | 0.8 |
| Deposits by Banks | (35.8) |
| Customer Deposits | (65.2) |
| Other Net Liabilities | (8.2) |
| Net Assets Acquired | 12.5 |
| Costs Incurred in the Acquisition | (0.2) |
| Cash Consideration Paid | (75.2) |
| Goodwill Arising on Banque Marcuard Cook Acquisition (Note 15) | (62.9) |

The acquisition of Banque Marcuard Cook was completed in April 2001. No fair value adjustments were made. Banque Marcuard Cook specialises in the provision of asset management and private banking services. It recorded a profit after taxation of €2.6m in the year to 31 December 2000 and a profit after taxation of €1.8m in the year to 31 December 1999. The name of Banque Marcuard Cook was changed to Anglo Irish Bank (Suisse) S.A.

35. PENSIONS

The group operates three defined benefit pension schemes. The assets of these schemes are held in separate trustee administered funds. There are also funded defined contribution pension plans covering eligible group employees as well as an unfunded defined contribution pension plan in relation to the group's Austrian employees (Note 23). The total pension costs for the group for the year were €4.9m (2000: €4.6m), of which €2.4m (2000: €1.8m) represents the costs of defined benefit schemes and €2.5m (2000: €2.8m) relates to defined contribution pension plans.

The pension costs relating to all defined benefit pension schemes have been assessed in accordance with the advice of an independent qualified actuary. Full formal actuarial valuations are carried out triennially. The last such valuations were carried out as at 1 January 2000 and 1 October 2000 using the attained age method. The actuarial valuations are available for inspection only by members of the schemes. The principal actuarial assumptions adopted in these valuations were that the investment returns would be two per cent higher than the annual salary increases and four per cent higher than the annual increases in present and future pensions.

At the date of the schemes' latest full actuarial valuations, the actuarial valuations of the assets were €35.7m and this was sufficient to cover the benefits that had accrued to the members. The funding level, allowing for future earnings and pensions increases, was one hundred and three per cent before taking account of future contributions. The employer's contribution rate over the average remaining service life of the members of the schemes takes account of the current actuarial funding level. There were €4.6m (2000: €5.5m) of prepaid contributions in respect of the schemes at the year end included in prepayments and accrued income.

35. PENSIONS (Continued)

The group has continued to account for pensions in accordance with Statement of Standard Accounting Practice 24 - "Accounting for Pension Costs". A new accounting standard was issued in November 2000 - Financial Reporting Standard 17 ("FRS 17") - and it will be fully adopted by the group during the year ended 30 September 2003. In the meantime, FRS 17 requires additional transitional disclosures on a phased basis in respect of defined benefit pension schemes and these are included below.

For the purposes of the FRS 17 disclosures below the latest full actuarial valuations have been updated to 30 September 2001 by a qualified independent actuary using the projected unit method. The major assumptions used by the actuary at 30 September 2001 were as follows:

| | |
|---|----------------|
| Discount Rate | 6.00% |
| Rate of Increase in Salaries | 4.00% |
| Rate of Increase in Pensions in Payment | 2.25% to 3.00% |
| Inflation Assumption | 2.25% |

The assets in these schemes at 30 September 2001 and the long-term rates of return expected at that date were:

| | Long-Term Rate of Return Expected | Value at 30 September 2001 €m |
|--|---|--|
| Equities | 8.50% | 27.9 |
| Bonds | 5.50% | 8.2 |
| Property | 7.50% | 2.6 |
| Cash | 3.50% | 2.0 |
| Total Market Value of Assets | | 40.7 |
| Present Value of Schemes' Liabilities | | (46.7) |
| Deficit in the Schemes | | (6.0) |
| Related Deferred Tax Asset | | 0.8 |
| Net Pension Liability under FRS 17 | | (5.2) |
| Net Assets | | |
| Net Assets before Pension Liability | | 473.6 |
| Pension Liability | | (5.2) |
| Net Assets after Pension Liability | | 468.4 |
| Reserves | | |
| Profit and Loss Account Reserve before Pension Liability | | 285.3 |
| Pension Liability | | (5.2) |
| Profit and Loss Account Reserve after Pension Liability | | 280.1 |

36. RELATED PARTY TRANSACTIONS

Subsidiary Undertakings

Details of the principal subsidiary undertakings are shown in Note 14. In accordance with Financial Reporting Standard 8 - "Related Party Disclosures" ("FRS 8"), transactions or balances between group entities that have been eliminated on consolidation are not reported.

Pension Fund

The group provides a number of normal banking and financial services including custodial and investment services for one of the pension funds operated by the group for the benefit of its employees. This pension fund was charged €0.1m for these services during the year. The current and deposit account balances of this pension fund held by the group at 30 September 2001 were €0.5m (2000: €1.4m). This pension fund had assets of €7.8m (2000: €8.6m) at the year end.

Directors

Details of transactions with directors requiring disclosure under FRS 8 are included in the report of the remuneration committee in Note 43.

Notes to the Financial Statements *(continued)*

37. SEGMENTAL ANALYSIS

The group's income and assets are attributable to banking activities. The analysis of gross income, profit before taxation and assets by geographic location is as follows:

| | 2001 | | | |
|---|-----------------|--------------|-------------------|----------------|
| | Rep. of Ireland | UK & IOM | Rest of the World | Group |
| | €m | €m | €m | €m |
| Gross Income : | | | | |
| Interest Receivable | 518.7 | 380.4 | 48.6 | 947.7 |
| Fees and Commissions Receivable | 48.4 | 40.2 | 18.7 | 107.3 |
| Dealing Profits | 6.0 | - | 0.3 | 6.3 |
| Other Operating Income | 4.4 | 3.0 | - | 7.4 |
| Total Gross Income | 577.5 | 423.6 | 67.6 | 1,068.7 |
| Profit on Ordinary Activities before Taxation | 103.8 | 77.8 | 13.2 | 194.8 |
| Net Assets | 287.1 | 129.0 | 57.5 | 473.6 |
| Gross Assets | 10,013.3 | 4,992.8 | 751.6 | 15,757.7 |

| | 2000 | | | |
|---|-----------------|--------------|-------------------|--------------|
| | Rep. of Ireland | UK & IOM | Rest of the World | Group |
| | €m | €m | €m | €m |
| Gross Income : | | | | |
| Interest Receivable | 408.1 | 284.7 | 41.9 | 734.7 |
| Fees and Commissions Receivable | 26.6 | 26.7 | 16.4 | 69.7 |
| Dealing Profits | 2.1 | - | 0.5 | 2.6 |
| Other Operating Income | 2.2 | 0.4 | - | 2.6 |
| Total Gross Income | 439.0 | 311.8 | 58.8 | 809.6 |
| Profit on Ordinary Activities before Taxation | 75.6 | 45.8 | 12.2 | 133.6 |
| Net Assets | 190.5 | 100.5 | 36.2 | 327.2 |
| Gross Assets | 7,224.9 | 3,196.2 | 626.2 | 11,047.3 |

Income on capital is included in the geographical results and reflects allocations from a group capital pool rather than representing underlying income on capital within individual operations.

38. RISK MANAGEMENT AND CONTROL

During the year the board of directors approved policy with respect to credit risk, market risk and liquidity risk and delegated its monitoring and control responsibilities to the group credit committee for credit matters and the group asset and liability committee for market risk and liquidity. The board also approved policy in respect of operational risk management and delegated its monitoring and control responsibilities to the executive management board. Membership of these committees consists of senior management.

With effect from 1 October 2000 a risk committee comprising two non-executive directors and two executive directors was established. Its main role is to oversee risk management and to review, on behalf of the board, the key risks inherent in the business and the system of control necessary to manage such risks and to report their findings to the board.

Group risk management, group financial control and group internal audit are central control functions, independent of line management, whose roles include monitoring the group's activities to ensure compliance with financial and operating controls. The general scheme of risk, financial and operational controls is designed to safeguard the group's assets while allowing sufficient operational freedom to earn a satisfactory return to shareholders.

Credit Risk

The group's policy on banking and treasury credit risk is set out in a detailed credit policy manual which has been approved by the board of directors and the main credit committee. The policy manual, which is regularly updated, is provided to all relevant staff and forms the core of our credit risk ethos. Strict parameters for all types of credit exposure are set down and all applications for credit are assessed within these parameters. The risk asset grading system allows the group to balance the level of risk on any transaction with the return generated by the transaction.

The group operates a tiered system of discretions which ensures that all credit exposures are authorised at an appropriately senior level. The main credit committee, which is the most important forum for approving credit exposures, includes executive directors and senior management. All credit committees must come to a consensus before authorising a credit exposure and each credit must be signed by a valid quorum. Additionally, a non-executive director must countersign all exposures over a certain threshold.

Credit risk on all treasury interbank facilities and corporate foreign exchange clients is regularly assessed. All such treasury lines must be formally reviewed by the main credit committee at least once a year.

All lending exposures are monitored on an ongoing basis with an executive director regularly meeting each individual lender and examining their loan portfolio in detail. This ensures that potential problems are identified promptly and appropriate remedial action taken. An independent group risk management function monitors lending risk on a portfolio-wide basis and, in particular, looks at the entire group's exposure to geographic and industrial sectors. Sectoral limits are in place. When considered prudent further restrictions on sectoral exposures are imposed.

Market Risk

Market risk is the potential adverse change in group income or the value of group net worth arising from movements in interest rates, exchange rates or other market prices. Market risk arises from the structure of the balance sheet, the execution of customer and interbank business and proprietary trading. The group recognises that the effective management of market risk is essential to the maintenance of stable earnings, the preservation of shareholder value and the achievement of the group's corporate objectives.

The group's exposure to market risk is governed by policy prepared by the group asset and liability committee and approved by the board of directors. This policy sets out the nature of risk which may be taken, the types of financial instruments which may be used to increase or reduce risk and the way in which risk is controlled. In line with this policy the group asset and liability committee prepares all risk limits.

Exposure to market risk is permitted only in specifically designated business units and is centrally managed by group treasury in Dublin. In other units market risk is eliminated by way of appropriate hedging arrangements with group treasury.

Market risk throughout the group is measured and monitored by the group risk management team, operating independently of the risk-taking units.

38. RISK MANAGEMENT AND CONTROL (Continued)

Non-Trading Book

The group's non-trading book consists of retail and corporate deposits and the lending portfolio, as well as group treasury's interbank cash books and investment portfolio. In the non-trading areas interest rate risk arises primarily from the group's core banking businesses in Ireland, the United Kingdom, Austria and Switzerland. The exposure in these books is managed using interest rate swaps and other conventional hedging instruments.

The group's non-trading book exposure is analysed by its maturity profile in each currency. Limits by currency and maturity are set by the group asset and liability committee. These limits are then subject to independent monitoring by the group risk management team.

Trading Book - Foreign Exchange Risk

Traded foreign exchange risk is confined to group treasury and arises from the group's lending and funding activities, corporate and interbank foreign exchange business and from proprietary trading. It is monitored independently by group risk management by way of open position limits and stoploss limits on a daily and intraday basis.

Trading Book - Interest Rate Risk

The interest rate trading book consists of group treasury's mark to market interest rate book. The trading book consists of interest rate swaps, currency swaps, interest rate futures, forward rate agreements and options. The risk arising from these items is monitored through a combination of position, contract size, maximum number of contracts and stoploss limits. These limits are approved by the group asset and liability committee and are monitored daily by group risk management.

Structural Foreign Exchange Risk

Structural foreign exchange risk represents the risk arising from the group's net investments in its foreign based operations. It is group policy to eliminate this risk by matching all material foreign currency investments in foreign subsidiaries and branches with liabilities in the same currency.

Liquidity Risk

It is group policy to ensure that resources are at all times available to meet the group's obligations arising from the withdrawal of customer deposits or interbank lines, the drawdown of customer facilities and asset expansion. The development and implementation of this policy is the responsibility of the group asset and liability committee. Group treasury look after the day to day management of liquidity and is monitored by group risk management.

Limits on potential cashflow mismatches over defined time horizons are the principal means of liquidity control. The cashflow mismatch methodology involves estimating the net volume of funds which must be refinanced in particular time periods, taking account of the value of assets which could be liquidated during these periods. Limits are placed on the net mismatch in specified time periods out to one year and sublimits are applied to group treasury's cashflow positions.

Operational Risk

Operational risk represents the risk that deficiencies in information systems or internal controls could result in unexpected losses. The risk is associated with human error, systems failure, and inadequate controls and procedures. The group's exposure to operational risk is governed by policy approved by the board risk committee. The policy specifies that the group will operate such measures of risk identification, assessment, monitoring and management as are necessary to ensure that operational risk management is consistent with the approach, aims and strategic goals of the group, and is designed to safeguard the group's assets while allowing sufficient operational freedom to earn a satisfactory return to shareholders.

38. RISK MANAGEMENT AND CONTROL (Continued)

The group manages operational risk under an overall strategy which is implemented by accountable executives. Potential risk exposures are assessed and appropriate controls are put in place. Recognising that operational risk cannot be entirely eliminated, the group implements risk mitigation controls including fraud prevention, contingency planning and incident management. Where appropriate this strategy is further supported by risk transfer mechanisms such as insurance.

Derivatives

A derivative is an off balance sheet agreement which defines certain financial rights and obligations which are contractually linked to interest rates, exchange rates or other market prices. Derivatives are an efficient and cost effective means of managing market risk and limiting counterparty exposures. As such they are an indispensable element of treasury management, both for the group and for many of its corporate customers. Further details are disclosed in note 40. The accounting policy on derivatives is set out on page 32.

It is recognised that certain forms of derivatives can introduce risks which are difficult to measure and control. For this reason it is group policy to place clear boundaries on the nature and extent of its participation in derivatives markets and to apply the industry regulatory standards to all aspects of its derivatives activities.

The group's derivatives activities are governed by policies approved by the board risk committee. These policies relate to the management of the various types of risk associated with derivatives, including market risk, liquidity risk, credit and legal risk.

30 September 2001

| | Not more than Three Months | Over Three Months but not more than Six Months | Over Six Months but not more than One Year | Over One Year but not more than Five Years | Over Five Years | Non Interest Bearing | Total |
|--|----------------------------|--|--|--|-----------------|----------------------|----------------|
| | €m | €m | €m | €m | €m | €m | €m |
| 39. INTEREST RATE REPRICING | | | | | | | |
| Interest Rate Repricing - Euro Non-Trading Book | | | | | | | |
| Assets | | | | | | | |
| Loans and Advances to Banks | 979 | 27 | 5 | 1 | - | - | 1,012 |
| Loans and Advances to Customers | 4,073 | 118 | 300 | 561 | 399 | - | 5,451 |
| Debt Securities | 329 | 19 | 15 | 126 | 56 | - | 545 |
| Other Assets | - | - | - | - | - | 265 | 265 |
| Total Assets | 5,381 | 164 | 320 | 688 | 455 | 265 | 7,273 |
| Liabilities | | | | | | | |
| Deposits by Banks | (1,704) | (81) | - | - | (62) | - | (1,847) |
| Customer Accounts | (3,034) | (154) | (195) | (683) | (4) | - | (4,070) |
| Debt Securities in Issue | (352) | (61) | - | - | - | - | (413) |
| Other Liabilities | (152) | - | - | (25) | (13) | (245) | (435) |
| Minority Interests and Shareholders' Funds | - | - | - | - | (156) | (474) | (630) |
| Total Liabilities | (5,242) | (296) | (195) | (708) | (235) | (719) | (7,395) |
| Net Amounts Due from/(to) Group Units | 89 | 2 | 31 | - | - | - | 122 |
| Off Balance Sheet Items | 100 | (305) | 6 | 116 | 83 | - | - |
| Interest Rate Repricing Gap | 328 | (435) | 162 | 96 | 303 | (454) | - |
| Cumulative Interest Rate Repricing Gap | 328 | (107) | 55 | 151 | 454 | - | - |

Notes to the Financial Statements *(continued)*

30 September 2000

| | Not more than Three Months | Over Three Months but not more than Six Months | Over Six Months but not more than One Year | Over One Year but not more than Five Years | Over Five Years | Non Interest Bearing | Total |
|--|----------------------------|--|--|--|-----------------|----------------------|----------------|
| | €m | €m | €m | €m | €m | €m | €m |
| 39. INTEREST RATE REPRICING (continued) | | | | | | | |
| Interest Rate Repricing - Euro Non-Trading Book | | | | | | | |
| Assets | | | | | | | |
| Loans and Advances to Banks | 663 | 30 | 10 | 3 | - | - | 706 |
| Loans and Advances to Customers | 2,965 | 100 | 127 | 392 | 405 | - | 3,989 |
| Debt Securities | 169 | 12 | 18 | 83 | 115 | - | 397 |
| Other Assets | - | - | - | - | - | 109 | 109 |
| Total Assets | 3,797 | 142 | 155 | 478 | 520 | 109 | 5,201 |
| Liabilities | | | | | | | |
| Deposits by Banks | (872) | (103) | (31) | - | (62) | - | (1,068) |
| Customer Accounts | (2,113) | (227) | (315) | (385) | (5) | - | (3,045) |
| Debt Securities in Issue | (228) | (1) | (8) | (1) | - | - | (238) |
| Other Liabilities | (5) | (1) | (4) | (16) | (4) | (139) | (169) |
| Minority Interests and Shareholders' Funds | - | - | - | - | (156) | (327) | (483) |
| Total Liabilities | (3,218) | (332) | (358) | (402) | (227) | (466) | (5,003) |
| Net Amounts Due from/(to) Group Units | (133) | (48) | (16) | (1) | - | - | (198) |
| Off Balance Sheet Items | 158 | 68 | (46) | 49 | (229) | - | - |
| Interest Rate Repricing Gap | 604 | (170) | (265) | 124 | 64 | (357) | - |
| Cumulative Interest Rate Repricing Gap | 604 | 434 | 169 | 293 | 357 | - | - |

30 September 2001

| | Not more than Three Months | Over Three Months but not more than Six Months | Over Six Months but not more than One Year | Over One Year but not more than Five Years | Over Five Years | Non Interest Bearing | Total |
|---|----------------------------|--|--|--|-----------------|----------------------|----------------|
| | €m | €m | €m | €m | €m | €m | €m |
| 39. INTEREST RATE REPRICING (continued) | | | | | | | |
| Interest Rate Repricing - Stg£ | | | | | | | |
| Non-Trading Book | | | | | | | |
| Assets | | | | | | | |
| Loans and Advances to Banks | 1,253 | - | - | - | - | - | 1,253 |
| Loans and Advances to Customers | 3,492 | 75 | 87 | 599 | 188 | - | 4,441 |
| Debt Securities | 51 | 19 | - | - | - | - | 70 |
| Other Assets | - | 32 | - | - | - | 78 | 110 |
| Total Assets | 4,796 | 126 | 87 | 599 | 188 | 78 | 5,874 |
| Liabilities | | | | | | | |
| Deposits by Banks | (1,270) | (8) | (8) | - | - | - | (1,286) |
| Customer Accounts | (3,063) | (152) | (90) | (46) | (2) | - | (3,353) |
| Debt Securities in Issue | (368) | (32) | - | - | - | - | (400) |
| Other Liabilities | - | (32) | - | - | (80) | (90) | (202) |
| Perpetual Capital Securities | - | - | - | - | (318) | - | (318) |
| Minority Interests and Shareholders' Funds | - | - | - | - | - | - | - |
| Total Liabilities | (4,701) | (224) | (98) | (46) | (400) | (90) | (5,559) |
| Net Amounts Due from/(to) Group Units | (321) | 6 | - | - | - | - | (315) |
| Off Balance Sheet Items | 127 | (111) | (92) | (140) | 216 | - | - |
| Interest Rate Repricing Gap | (99) | (203) | (103) | 413 | 4 | (12) | - |
| Cumulative Interest Rate Repricing Gap | (99) | (302) | (405) | 8 | 12 | - | - |

Notes to the Financial Statements *(continued)*

30 September 2000

| | Not more than Three Months | Over Three Months but not more than Six Months | Over Six Months but not more than One Year | Over One Year but not more than Five Years | Over Five Years | Non Interest Bearing | Total |
|---|----------------------------|--|--|--|-----------------|----------------------|----------------|
| | €m | €m | €m | €m | €m | €m | €m |
| 39. INTEREST RATE REPRICING | | | | | | | |
| (continued) | | | | | | | |
| Interest Rate Repricing - Stg£ | | | | | | | |
| Non-Trading Book | | | | | | | |
| Assets | | | | | | | |
| Loans and Advances to Banks | 897 | 1 | 3 | - | - | - | 901 |
| Loans and Advances to Customers | 2,589 | 111 | 70 | 439 | 37 | - | 3,246 |
| Debt Securities | 60 | - | - | - | - | - | 60 |
| Other Assets | - | 34 | - | - | - | 94 | 128 |
| Total Assets | 3,546 | 146 | 73 | 439 | 37 | 94 | 4,335 |
| Liabilities | | | | | | | |
| Deposits by Banks | (965) | (18) | - | - | - | - | (983) |
| Customer Accounts | (2,321) | (162) | (80) | (4) | (5) | - | (2,572) |
| Debt Securities in Issue | (291) | - | - | - | - | - | (291) |
| Other Liabilities | - | (34) | - | - | (83) | (70) | (187) |
| Minority Interests and Shareholders' Funds | - | - | - | - | - | - | - |
| Total Liabilities | (3,577) | (214) | (80) | (4) | (88) | (70) | (4,033) |
| Net Amounts Due from/(to) Group Units | (194) | (109) | - | 1 | - | - | (302) |
| Off Balance Sheet Items | 358 | (65) | (112) | (236) | 55 | - | - |
| Interest Rate Repricing Gap | 133 | (242) | (119) | 200 | 4 | 24 | - |
| Cumulative Interest Rate Repricing Gap | 133 | (109) | (228) | (28) | (24) | - | - |

30 September 2001

| | Not more than Three Months | Over Three Months but not more than Six Months | Over Six Months but not more than One Year | Over One Year but not more than Five Years | Over Five Years | Non Interest Bearing | Total |
|---|----------------------------|--|--|--|-----------------|----------------------|----------------|
| | €m | €m | €m | €m | €m | €m | €m |
| 39. INTEREST RATE REPRICING | | | | | | | |
| (continued) | | | | | | | |
| Interest Rate Repricing - US\$ | | | | | | | |
| Non-Trading Book | | | | | | | |
| Assets | | | | | | | |
| Loans and Advances to Banks | 676 | 194 | 139 | 5 | - | - | 1,014 |
| Loans and Advances to Customers | 593 | 26 | 51 | 97 | 261 | - | 1,028 |
| Debt Securities | 326 | - | - | - | - | - | 326 |
| Other Assets | - | - | - | - | - | 11 | 11 |
| Total Assets | 1,595 | 220 | 190 | 102 | 261 | 11 | 2,379 |
| Liabilities | | | | | | | |
| Deposits by Banks | (602) | (22) | - | - | - | - | (624) |
| Customer Accounts | (1,315) | (18) | (26) | (2) | - | - | (1,361) |
| Debt Securities in Issue | (157) | - | - | - | - | - | (157) |
| Other Liabilities | - | (27) | - | - | (148) | (18) | (193) |
| Minority Interests and Shareholders' Funds | (132) | - | - | - | - | - | (132) |
| Total Liabilities | (2,206) | (67) | (26) | (2) | (148) | (18) | (2,467) |
| Net Amounts Due from/(to) Group Units | 99 | (11) | - | - | - | - | 88 |
| Off Balance Sheet Items | 229 | (93) | 82 | 38 | (256) | - | - |
| Interest Rate Repricing Gap | (283) | 49 | 246 | 138 | (143) | (7) | - |
| Cumulative Interest Rate Repricing Gap | (283) | (234) | 12 | 150 | 7 | - | - |

Notes to the Financial Statements *(continued)*

30 September 2000

| | Not more than Three Months | Over Three Months but not more than Six Months | Over Six Months but not more than One Year | Over One Year but not more than Five Years | Over Five Years | Non Interest Bearing | Total |
|---|----------------------------|--|--|--|-----------------|----------------------|----------------|
| | €m | €m | €m | €m | €m | €m | €m |
| 39. INTEREST RATE REPRICING | | | | | | | |
| (continued) | | | | | | | |
| Interest Rate Repricing - US\$ | | | | | | | |
| Non-Trading Book | | | | | | | |
| Assets | | | | | | | |
| Loans and Advances to Banks | 347 | 154 | 48 | - | - | - | 549 |
| Loans and Advances to Customers | 417 | 11 | 1 | 60 | 90 | - | 579 |
| Debt Securities | 276 | - | - | - | - | - | 276 |
| Other Assets | - | - | - | - | - | 26 | 26 |
| Total Assets | 1,040 | 165 | 49 | 60 | 90 | 26 | 1,430 |
| Liabilities | | | | | | | |
| Deposits by Banks | (259) | (121) | (1) | - | - | - | (381) |
| Customer Accounts | (792) | (7) | (3) | - | - | - | (802) |
| Debt Securities in Issue | (337) | - | - | - | - | - | (337) |
| Other Liabilities | - | (29) | - | - | (153) | (34) | (216) |
| Minority Interests and Shareholders' Funds | (138) | - | - | - | - | - | (138) |
| Total Liabilities | (1,526) | (157) | (4) | - | (153) | (34) | (1,874) |
| Net Amounts Due from/(to) Group Units | 304 | 147 | (7) | - | - | - | 444 |
| Off Balance Sheet Items | 148 | (79) | (97) | (26) | 54 | - | - |
| Interest Rate Repricing Gap | (34) | 76 | (59) | 34 | (9) | (8) | - |
| Cumulative Interest Rate Repricing Gap | (34) | 42 | (17) | 17 | 8 | - | - |

40. DERIVATIVE TRANSACTIONS

The group is party to various types of financial instruments in the normal course of business to generate incremental income, to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest and exchange rates. These financial instruments involve to varying degrees exposure to loss in the event of a default by a counterparty ("credit risk") and exposure to future changes in interest and exchange rates ("market risk").

Details of the objectives, policies and strategies arising from the group's use of financial instruments, including derivative financial instruments, are presented in Note 38 on risk management and control.

In respect of interest rate and exchange rate contracts, underlying principal amounts are used to express the volume of these transactions, but the amounts potentially subject to credit risk are much smaller. Replacement cost provides a better indication of the credit risk exposures facing a bank. Replacement cost is the gross cost of replacing all contracts that have a positive fair value, without giving effect to offsetting positions with the same counterparty. The underlying principal amounts and replacement cost, by residual maturity, of the group's over the counter and other non-exchange traded derivatives were as follows at 30 September 2001:

| | 30 September 2001 | | | | 30 September 2000 |
|------------------------------|-------------------|-------------------|-----------------|----------|-------------------|
| | Within One Year | One to Five Years | Over Five Years | Total | Total |
| | €m | €m | €m | €m | €m |
| Underlying Principal Amounts | | | | | |
| Exchange Rate Contracts | 9,536.3 | 534.5 | 10.1 | 10,080.9 | 4,994.7 |
| Interest Rate Contracts | 4,276.6 | 6,070.0 | 3,702.7 | 14,049.3 | 3,078.3 |
| Replacement Cost | | | | | |
| Exchange Rate Contracts | 69.7 | 5.3 | 0.6 | 75.6 | 80.0 |
| Interest Rate Contracts | 16.5 | 83.2 | 54.3 | 154.0 | 33.4 |

The replacement cost of the group's over the counter and other non-exchange traded derivatives as at 30 September 2001 analysed into financial and non-financial counterparties for exchange rate and interest rate contracts were as follows:

| | 30 September 2001 | | | 30 September 2000 |
|-------------------------|-------------------|---------------|-------|-------------------|
| | Financial | Non-Financial | Total | Total |
| | €m | €m | €m | €m |
| Exchange Rate Contracts | 51.9 | 23.7 | 75.6 | 80.0 |
| Interest Rate Contracts | 140.1 | 13.9 | 154.0 | 33.4 |
| | 192.0 | 37.6 | 229.6 | 113.4 |

40. DERIVATIVE TRANSACTIONS (Continued)

The group maintains trading positions in derivatives. Most of these positions are as a result of activity generated by corporate customers while others represent trading decisions of the group's derivative and foreign exchange traders with a view to generating incremental income. The following table represents the underlying principal amounts and fair value by class of instrument utilised in the trading activities of the group at 30 September 2001.

| | 30 September 2001 | |
|--|--------------------------------|------------|
| | Underlying Principal Amount | Fair Value |
| Trading Book | €m | €m |
| Interest Rate Contracts | | |
| Interest Rate Swaps | 3,765.5 | |
| in a Favourable Position | | 53.4 |
| in an Unfavourable Position | | (54.7) |
| Forward Rate Agreements | 1,079.4 | |
| in a Favourable Position | | 0.5 |
| in an Unfavourable Position | | (4.1) |
| Interest Rate Futures | 1,069.7 | |
| in a Favourable Position | | 0.8 |
| in an Unfavourable Position | | (2.4) |
| Interest Rate Caps, Floors & Options Held | 385.6 | |
| in a Favourable Position | | 4.6 |
| in an Unfavourable Position | | - |
| Interest Rate Caps, Floors & Options Written | 370.9 | |
| in a Favourable Position | | - |
| in an Unfavourable Position | | (4.6) |
| Foreign Exchange Contracts | | |
| Forward Foreign Exchange | 7,248.5 | |
| in a Favourable Position | | 57.9 |
| in an Unfavourable Position | | (37.6) |
| Foreign Exchange Options | 24.4 | |
| in a Favourable Position | | 0.3 |
| in an Unfavourable Position | | (0.2) |
| Currency Swaps | 158.3 | |
| in a Favourable Position | | 5.6 |
| in an Unfavourable Position | | (0.3) |

40. DERIVATIVE TRANSACTIONS (Continued)

The following table represent the underlying principal amounts, weighted average maturities and fair value by class of instrument utilised in the trading activities of the group at 30 September 2001.

| | Underlying Principal Amount | Weighted Average Maturity in Years | Fair Value |
|--|--------------------------------|---|------------|
| | €m | | €m |
| Interest Rate Contracts | | | |
| Interest Rate Swaps-Receive Fixed | | | |
| 1 Year or Less | 482.7 | 0.5 | 8.1 |
| 1 to 5 Years | 952.9 | 2.8 | 22.8 |
| 5 to 10 Years | 428.1 | 9.2 | 17.3 |
| Over 10 Years | 170.5 | 13.3 | 3.1 |
| Interest Rate Swaps-Pay Fixed | | | |
| 1 Year or Less | 334.5 | 0.5 | (8.2) |
| 1 to 5 Years | 650.6 | 3.4 | (22.7) |
| 5 to 10 Years | 447.3 | 9.2 | (19.5) |
| Over 10 Years | 83.1 | 11.4 | (2.2) |
| Interest Rate Swaps-Pay & Receive Floating | | | |
| 1 Year or Less | 109.5 | 0.5 | 0.7 |
| 1 to 5 Years | 38.3 | 4.8 | (0.2) |
| 5 to 10 Years | - | - | - |
| Over 10 Years | 68.0 | 13.8 | (0.5) |
| Forward Rate Agreements-Loans | | | |
| 1 Year or Less | 167.6 | 0.1 | 0.5 |
| Forward Rate Agreements-Deposits | | | |
| 1 Year or Less | 911.8 | 0.5 | (4.1) |
| Interest Rate Futures | | | |
| 1 Year or Less | 887.0 | 0.4 | (1.4) |
| 1 to 5 Years | 182.7 | 1.3 | (0.2) |
| Interest Rate Caps, Floors & Options Held | | | |
| 1 Year or Less | - | - | - |
| 1 to 5 Years | 222.5 | 3.8 | 1.8 |
| 5 to 10 Years | 105.0 | 7.0 | 1.4 |
| Over 10 Years | 58.1 | 10.2 | 1.4 |
| Interest Rate Caps, Floors & Options Written | | | |
| 1 Year or Less | - | - | - |
| 1 to 5 Years | 207.8 | 3.9 | (1.8) |
| 5 to 10 Years | 105.0 | 7.0 | (1.4) |
| Over 10 Years | 58.1 | 10.2 | (1.4) |
| Foreign Exchange Contracts | | | |
| Forward Foreign Exchange | | | |
| 1 Year or Less | 6,928.4 | 0.7 | 19.3 |
| 1 to 5 Years | 320.1 | 2.8 | 1.0 |
| Foreign Exchange Options | | | |
| 1 Year or Less | 23.9 | 0.5 | 0.1 |
| 1 to 5 Years | 0.5 | 1.1 | - |
| Currency Swaps | | | |
| 1 Year or Less | 31.0 | 0.4 | 4.0 |
| 1 to 5 Years | 117.2 | 2.2 | 0.8 |
| 5 to 10 Years | 10.1 | 9.7 | 0.5 |

Notes to the Financial Statements *(continued)*

30 September 2000

| | Underlying Principal Amount | Fair Value |
|--|--------------------------------|------------|
| | €m | €m |
| 40. DERIVATIVE TRANSACTIONS (Continued) | | |
| Trading Book | | |
| Interest Rate Contracts | | |
| Interest Rate Swaps | 250.2 | |
| in a Favourable Position | | 1.7 |
| in an Unfavourable Position | | (0.8) |
| Forward Rate Agreements | – | |
| in a Favourable Position | | – |
| in an Unfavourable Position | | – |
| Interest Rate Futures | 338.3 | |
| in a Favourable Position | | 0.1 |
| in an Unfavourable Position | | (0.1) |
| Foreign Exchange Contracts | | |
| Forward Foreign Exchange | 2,706.4 | |
| in a Favourable Position | | 79.9 |
| in an Unfavourable Position | | (38.2) |
| Foreign Exchange Options | 20.9 | |
| in a Favourable Position | | 0.1 |
| in an Unfavourable Position | | (0.1) |

The following table represents the underlying principal amounts, weighted average maturities and fair value by class of instrument utilised in the trading activities of the group at 30 September 2000.

| | Underlying Principal Amount | Weighted Average Maturity in Years | Fair Value |
|--|--------------------------------|---|------------|
| | €m | | €m |
| Interest Rate Contracts | | | |
| Interest Rate Swaps-Receive Fixed | | | |
| 1 Year or Less | 107.0 | 0.1 | 1.4 |
| 1 to 5 Years | 49.7 | 1.4 | (0.7) |
| Interest Rate Swaps-Pay Fixed | | | |
| 1 Year or Less | 50.0 | 0.1 | – |
| 1 to 5 Years | 43.5 | 1.2 | 0.2 |
| Forward Rate Agreements-Loans and Deposits | | | |
| 1 Year or Less | – | – | – |
| 1 to 5 Years | – | – | – |
| Interest Rate Futures | | | |
| 1 Year or Less | 338.3 | 0.2 | – |
| Foreign Exchange Contracts | | | |
| Forward Foreign Exchange | | | |
| 1 Year or Less | 2,601.2 | 0.2 | 40.1 |
| 1 to 5 Years | 105.2 | 1.5 | 1.6 |
| Foreign Exchange Options | | | |
| 1 Year or Less | 20.9 | 0.1 | – |

| | 2001 €m | 2000 €m |
|--|------------|------------|
| 40. DERIVATIVE TRANSACTIONS (Continued) | | |
| Dealing Profits | | |
| Interest Rate Contracts | 3.3 | 0.3 |
| Foreign Exchange Contracts | 3.0 | 2.3 |
| Total | 6.3 | 2.6 |

Dealing profits include the profits and losses arising on the purchase and sale or revaluation of trading instruments. It excludes the interest receivable and the related funding cost of holding such instruments and also excludes the administrative expenses of trading activities.

Non-Trading Derivatives

The operations of the group are exposed to the risk of interest rate fluctuations to the extent that assets and liabilities mature or reprice at different times or in differing amounts. Derivatives allow the group to modify the repricing or maturity characteristics of assets and liabilities in a cost efficient manner. This flexibility helps the group to achieve liquidity and risk management objectives.

Derivatives fluctuate in value as interest or exchange rates rise or fall just as on-balance sheet assets and liabilities fluctuate in value. If the derivatives are purchased or sold as hedges of balance sheet items, the appreciation or depreciation of the derivatives as interest or exchange rates change, will generally be offset by the unrealised appreciation or depreciation of the hedged items.

To achieve its risk management objectives the group uses a combination of derivative financial instruments, particularly interest rate and currency swaps, futures and options, as well as other contracts.

Notes to the Financial Statements *(continued)*

40. DERIVATIVE TRANSACTIONS (Continued)

The following table sets out details of all derivatives used in the group's non-trading activities at 30 September 2001.

| Non-Trading Book | Underlying Principal Amount | Weighted Average Maturity in Years | Fair Value |
|--|--------------------------------|---|------------|
| | €m | | €m |
| Interest Rate Contracts | | | |
| Interest Rate Swaps-Receive Fixed | | | |
| 1 Year or Less | 635.5 | 0.5 | 6.5 |
| 1 to 5 Years | 1,614.1 | 2.5 | 55.6 |
| 5 to 10 Years | 665.4 | 8.5 | 26.9 |
| Over 10 Years | 40.0 | 10.1 | 2.1 |
| Interest Rate Swaps-Pay Fixed | | | |
| 1 Year or Less | 1,466.2 | 0.3 | (7.5) |
| 1 to 5 Years | 1,639.1 | 2.6 | (41.5) |
| 5 to 10 Years | 410.1 | 7.6 | (18.1) |
| Over 10 Years | 280.4 | 15.9 | (9.0) |
| Interest Rate Swaps-Pay and Receive Floating | | | |
| 1 to 5 Years | 11.0 | 3.0 | 0.2 |
| Forward Rate Agreements-Loans | | | |
| 1 Year or Less | - | - | - |
| Forward Rate Agreements-Deposits | | | |
| 1 Year or Less | 40.2 | 0.5 | (0.1) |
| Interest Rate Caps, Floors & Options Held | | | |
| 1 Year or Less | 23.3 | 0.6 | - |
| 1 to 5 Years | 82.6 | 2.0 | 1.7 |
| Interest Rate Caps, Floors & Options Written | | | |
| 1 Year or Less | 26.7 | 0.6 | - |
| 1 to 5 Years | 497.9 | 2.9 | (4.6) |
| 5 to 10 Years | 513.5 | 8.2 | (2.5) |
| Over 10 Years | 248.1 | 21.3 | (17.9) |
| Other Interest Rate Contracts | | | |
| 1 Year or Less | 78.5 | 0.4 | - |
| 1 to 5 Years | 153.3 | 3.4 | - |
| 5 to 10 Years | 22.0 | 5.6 | - |
| Foreign Exchange Contracts | | | |
| Forward Foreign Exchange | | | |
| 1 Year or Less | 2,553.0 | 0.1 | 8.4 |
| 1 to 5 Years | 96.7 | 1.4 | (0.8) |

40. DERIVATIVE TRANSACTIONS (Continued)

The following table sets out details of all derivatives used in the group's non-trading activities at 30 September 2000.

| Non-Trading Book | Underlying Principal Amount | Weighted Average Maturity in Years | Fair Value |
|--|--------------------------------|---|------------|
| | €m | | €m |
| Interest Rate Contracts | | | |
| Interest Rate Swaps-Receive Fixed | | | |
| 1 Year or Less | 323.3 | 0.4 | 0.3 |
| 1 to 5 Years | 547.8 | 3.4 | (0.8) |
| 5 to 10 Years | 258.1 | 8.1 | 10.7 |
| Interest Rate Swaps-Pay Fixed | | | |
| 1 Year or Less | 363.7 | 0.6 | (2.3) |
| 1 to 5 Years | 697.8 | 3.1 | (1.5) |
| 5 to 10 Years | 297.2 | 8.2 | 6.0 |
| Over 10 Years | 66.2 | 22.4 | (0.9) |
| Interest Rate Swaps-Pay and Receive Floating | | | |
| 1 to 5 Years | 11.4 | 4.0 | 0.2 |
| Forward Rate Agreements-Loans | | | |
| 1 Year or Less | 50.0 | 0.1 | - |
| Forward Rate Agreements-Deposits | | | |
| 1 Year or Less | 164.1 | 0.2 | - |
| Interest Rate Caps | | | |
| 1 to 5 Years | 48.5 | 2.4 | - |
| Interest Rate Options | | | |
| 1 to 5 Years | - | - | - |
| Foreign Exchange Contracts | | | |
| Forward Foreign Exchange | | | |
| 1 Year or Less | 2,211.2 | 0.1 | (0.8) |
| 1 to 5 Years | 56.2 | 1.3 | (0.8) |

40. DERIVATIVE TRANSACTIONS (Continued)

Unrecognised Gains and Losses on Derivative Hedges

Gains and losses on instruments used for hedging are recognised in line with the underlying items which are being hedged. Based on market rates prevailing at the close of business on 30 September 2001, the unrecognised net losses on instruments used for hedging as at 30 September 2001 were €0.9m (2000: net gains €8.3m).

Non-Trading Derivative Deferred Balances

Deferred balances relating to settled derivative transactions are released to the profit and loss account in the same periods as the income and expense flows from the underlying transactions. The total of such net deferred losses as at 30 September 2001 was €0.7m (2000: €0.1m).

Anticipatory Hedges

The group has entered into forward foreign exchange contracts to hedge partly the exchange risk on the translation of the net profit expected from activities conducted in currencies other than euro and euro legacy currencies. The fair value of these contracts amounted to an unrecognised loss of €0.3m (2000: €2.0m) at 30 September 2001.

41. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The group has estimated fair value wherever possible using market prices. In certain cases, however, including advances to customers, there are no ready markets. Accordingly, the fair value has been calculated by discounting expected future cashflows using market rates applicable at 30 September 2001. This method is based upon market conditions at 30 September 2001 which may not necessarily be indicative of any subsequent fair value. As a result, readers of these financial statements are advised to use caution when using this data to evaluate the group's financial position.

The concept of fair value assumes realisation of financial instruments by way of a sale. However, in many cases, particularly in respect of lending to customers, the group intends to realise assets through collection over time. As such, the fair value calculated does not represent the value of the group as a going concern at 30 September 2001.

41. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES (Continued)

The following table represents the carrying amount and the fair value of the group's financial assets and liabilities as at 30 September 2001.

| | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
|--|-----------------|------------|-----------------|------------|
| | 2001 €m | 2001 €m | 2000 €m | 2000 €m |
| Non-Trading Financial Instruments | | | | |
| Financial Assets | | | | |
| Loans and Advances to Banks | 3,386.7 | 3,389.4 | 2,213.2 | 2,213.9 |
| Loans and Advances to Customers | 10,975.3 | 11,032.2 | 7,831.2 | 7,828.2 |
| Debt Securities | 943.5 | 950.2 | 737.5 | 736.8 |
| Equity Investment Shares | 1.3 | 1.3 | 0.5 | 0.5 |
| Financial Liabilities | | | | |
| Deposits by Banks | 3,763.8 | 3,765.5 | 2,452.4 | 2,452.9 |
| Customer Accounts | 8,862.3 | 8,869.8 | 6,471.5 | 6,473.7 |
| Debt Securities in Issue | 1,217.4 | 1,217.7 | 928.4 | 928.2 |
| Subordinated Liabilities | 476.6 | 478.8 | 328.7 | 330.3 |
| Perpetual Capital Securities | 318.3 | 336.9 | – | – |
| Non-Equity Minority Interest - Preference Shares | 288.1 | 289.6 | 293.6 | 289.1 |
| Derivative Financial Instruments | | | | |
| Held for Trading Purposes | | | | |
| Interest Rate Contracts | (6.5) | (6.5) | 0.9 | 0.9 |
| Foreign Exchange Contracts | 25.7 | 25.7 | 41.7 | 41.7 |
| Derivative Financial Instruments | | | | |
| Utilised for Non-Trading Activities | | | | |
| Interest Rate Contracts | | (8.2) | | 11.7 |
| Foreign Exchange Contracts | | 7.6 | | (1.6) |

The fair value applied to the debt securities assets, the perpetual capital securities and the preference shares issued by subsidiary undertakings are the quoted market values for these items at 30 September 2001. The fair value of the other financial assets and liabilities are calculated by discounting expected future cash flows using market rates applicable at 30 September 2001. The derivatives are marked to market at 30 September 2001.

Notes to the Financial Statements *(continued)*

| | The Group | | The Company | |
|--|-----------------|----------|-----------------|----------|
| | 2001 €m | 2000 €m | 2001 €m | 2000 €m |
| 42. CURRENCY INFORMATION | | | | |
| Denominated in Euro | 7,273.0 | 5,201.0 | 6,889.6 | 4,927.1 |
| Denominated in Other Currencies | 8,484.7 | 5,846.3 | 7,846.0 | 5,406.2 |
| Total Assets | 15,757.7 | 11,047.3 | 14,735.6 | 10,333.3 |
| Denominated in Euro | 7,395.0 | 5,003.0 | 7,011.6 | 4,729.1 |
| Denominated in Other Currencies | 8,362.7 | 6,044.3 | 7,724.0 | 5,604.2 |
| Total Liabilities and Capital Resources | 15,757.7 | 11,047.3 | 14,735.6 | 10,333.3 |

Due to off balance sheet items the above analysis should not be considered to demonstrate foreign exchange risk exposures.

43. REPORT ON DIRECTORS' REMUNERATION AND INTERESTS

This report on directors' remuneration and interests had been prepared on behalf of the board of directors in accordance with the requirements of the Irish Stock Exchange's Combined Code on Corporate Governance.

Remuneration Committee

During the year the remuneration committee's membership consisted of Anthony O'Brien (chairman), Michael Jacob and William McCann, all of whom were non-executive directors. This committee is responsible for the formulation of the group's policy on remuneration in relation to all executive directors and other senior executives. The remuneration of the executive directors is determined by the board of directors on the recommendations of the remuneration committee. The recommendations of the remuneration committee are considered and approved by the board.

Remuneration Policy

The remuneration policy adopted by the group is to reward its executive directors competitively having regard to comparable companies and the need to ensure that they are properly rewarded and motivated to perform in the best interests of the shareholders. The policy is based heavily on rewarding performance. The group chief executive is fully consulted about remuneration proposals and from time to time the remuneration committee takes advice from external pay consultants. Included in the remuneration package for executive directors are basic salary, a performance related bonus and the ability to participate in employee share incentive plans. They are also entitled to participate in either a personal Revenue approved defined contribution pension plan or a group defined benefit pension scheme.

Performance Bonus

The level of performance bonus is determined for each individual executive director. The level earned in any one year is paid out of a defined pool and depends on the remuneration committee's assessment of each individual's performance against predetermined targets for that year and also an assessment of the overall performance of the group.

The performance bonus is split into two components. Part of the performance bonus is paid annually and is determined by reference to the economic profit generated by the group. The other element of the performance bonus is calculated by reference to total shareholder return and compared to a peer group and the payment of this bonus is deferred for three years. Its cost is accrued in the accounts.

In view of the exceptional performance of the group chief executive over the last five years and in recognition of an agreement by him to remain in his current position for a minimum period, an additional deferred bonus of €952,000 was awarded to him. Its cost is accrued in the accounts.

Share Incentive Plans

It is company policy to motivate its executive directors by granting them share options. These options have been granted under the terms of the employee share incentive plans approved by shareholders. Further details in relation to these plans are given in Note 28 to the financial statements. Non-executive directors are not eligible to participate in the employee share incentive plans.

Loans to Directors

Loans to directors are made in the ordinary course of business on commercial terms in accordance with established policy. Included in advances to customers are loans to seven (2000: nine) directors as at 30 September 2001 amounting to €10,414,000 (2000: €5,366,000).

Contracts

Other than in the normal course of business, there have not been any contracts or arrangements with the company or any subsidiary undertaking during the year in which a director of the company was materially interested and which were significant in relation to the group's business. There are no service contracts in existence for any director with the company or any of its subsidiary undertakings.

Pensions

William McAteer is not a member of any of the group's defined benefit pension schemes. Instead the group makes payments to a defined contribution scheme for his benefit. All of the other executive directors at 30 September 2001 are members of a group defined benefit scheme. All pension benefits are determined solely in relation to basic salary. Non-executive directors are not entitled to any pension benefits.

Notes to the Financial Statements (continued)

43. REPORT ON DIRECTORS' REMUNERATION AND INTERESTS (Continued)

Directors' Remuneration

| | Salary | Fees | Annual Performance Bonus | Deferred Performance Bonus | Additional Performance Bonus | Benefits | Pension Contribution | Former Directors | Total |
|--------------------------------|--------------|------------|--------------------------|----------------------------|------------------------------|------------|----------------------|------------------|--------------|
| | €000 | €000 | €000 | €000 | €000 | €000 | €000 | €000 | €000 |
| Executive Directors | | | | | | | | | |
| Sean FitzPatrick | 460 | - | 381 | 190 | 952 | 35 | 135 | - | 2,153 |
| William Barrett | 267 | - | 203 | 81 | - | 19 | 72 | - | 642 |
| Peter Killen | 267 | - | 203 | 81 | - | 24 | 78 | - | 653 |
| William McAteer | 267 | - | 216 | 114 | - | 22 | 53 | - | 672 |
| Tiarnan O Mahoney | 280 | - | 241 | 127 | - | 21 | 82 | - | 751 |
| John Rowan | 303 | - | 201 | 100 | - | 20 | 84 | - | 708 |
| Non-Executive Directors | | | | | | | | | |
| Anthony O Brien | - | 119 | - | - | - | - | - | - | 119 |
| Anthony Coleby* | - | 11 | - | - | - | - | - | - | 11 |
| Michael Jacob | - | 37 | - | - | - | - | - | - | 37 |
| William McCann | - | 37 | - | - | - | - | - | - | 37 |
| Peter Murray | - | 37 | - | - | - | - | - | - | 37 |
| Anton Stanzel** | - | 17 | - | - | - | - | - | - | 17 |
| Patrick Wright | - | 37 | - | - | - | - | - | - | 37 |
| Former Directors | - | - | - | - | - | - | - | 46 | 46 |
| Total for Current Year | 1,844 | 295 | 1,445 | 693 | 952 | 141 | 504 | 46 | 5,920 |
| Total for Prior Year | 1,594 | 237 | 1,389 | 410 | - | 119 | 437 | 46 | 4,232 |

* Retired on 26 January 2001

** Co-opted on 19 April 2001

43. REPORT ON DIRECTORS' REMUNERATION AND INTERESTS (Continued)

Directors' Pension Benefits

The executive directors' pension benefits under the defined benefit pension scheme of which they are members are as follows:

| | Increase in Accrued Annual Pension Benefit During Year | Total Accrued Pension Benefit At Year End | Transfer Value of Increase in Accrued Benefit |
|-------------------|---|--|--|
| | €000 | €000 | €000 |
| Sean FitzPatrick | 56 | 299 | 934 |
| William Barrett | 19 | 169 | 229 |
| Peter Killen | 27 | 173 | 466 |
| Tiarnan O Mahoney | 21 | 87 | 159 |
| John Rowan | 16 | 96 | 126 |
| | 139 | 824 | 1,914 |

The increase in accrued pension benefit during the year excludes any increase for inflation. The accrued pension benefit at year end is that which would be paid annually on retirement based on service to the year end. The transfer value of the increase in accrued benefit has been calculated by an independent actuary. The company paid €53,000 into a defined contribution pension scheme on behalf of William McAteer.

43. REPORT ON DIRECTORS' REMUNERATION AND INTERESTS (Continued)

Directors' and Company Secretary's Interests

The beneficial interests of the current directors and secretary and of their spouses and minor children in the shares issued by the company are included in the following table:

| Interests in Ordinary Shares | 30 September 2001 | | 30 September 2000 | |
|------------------------------|-------------------|---------------|-------------------|---------------|
| | Ordinary Shares | Share Options | Ordinary Shares | Share Options |
| Directors: | | | | |
| Anthony O'Brien | 111,850 | - | 109,490 | - |
| Sean FitzPatrick | 3,538,130 | 631,729 | 3,043,501 | 1,056,729 |
| William Barrett | 749,046 | 481,729 | 264,347 | 956,729 |
| Michael Jacob | 357,639 | - | 350,146 | - |
| Peter Killen | 1,177,235 | 481,729 | 688,083 | 956,729 |
| William McAteer | 659,977 | 756,729 | 447,011 | 956,729 |
| William McCann | 52,051 | - | 50,953 | - |
| Peter Murray | 60,422 | - | 59,147 | - |
| Tiarnan O Mahoney | 155,929 | 961,688 | 148,725 | 961,688 |
| John Rowan | 424,698 | 483,029 | 218,158 | 950,000 |
| Anton Stanzel | - | - | -* | - |
| Ned Sullivan | 184* | - | | |
| Patrick Wright | 143,704 | - | 50,000 | - |
| Secretary: | | | | |
| Ronan Murphy | 30,367 | 326,729 | 26,792 | 326,729 |

* or date of appointment if later

There have been no changes in the directors' and secretary's shareholdings between 30 September 2001 and 27 November 2001. The directors and secretary and their spouses and minor children have no other interests in the shares of the company or its group undertakings as at 30 September 2001.

43. REPORT ON DIRECTORS' REMUNERATION AND INTERESTS (Continued)

Share Options Granted to Directors

Options to subscribe for ordinary shares in the company granted to and exercised by directors during the year to 30 September 2001 are included in the following table:

| Name | Options at 1 October 2000 | Options Granted Since 1 October 2000 | | Options Exercised Since 1 October 2000 | | Market Price at Exercise Date | Options at 30 September 2001 | | | | Weighted Average |
|-------------------|---------------------------------|---|---------|---|---------|-------------------------------------|------------------------------|-----------------------------------|----------------|---------------------|---------------------|
| | Number | Number | Price € | Number | Price € | Price € | Number | Date from which Exercisable | Expiry Date | Exercise Price € | Exercise Price € |
| Sean FitzPatrick | 425,000 | | | 425,000 | 1.09 | 3.80 | - | May 00 | May 04 | 1.09 | |
| | 312,500 | | | | | | 312,500 | Sept 03 | Sept 10 | 2.36 | |
| | 312,500 | | | | | | 312,500 | Sept 05 | Sept 10 | 2.36 | |
| | 6,729 | | | | | | *6,729 | Sept 03 | Mar 04 | 1.79 | |
| | 1,056,729 | | | 425,000 | | | 631,729 | | | | 2.35 |
| William Barrett | 200,000 | | | 200,000 | 0.81 | 3.80 | - | Jan 99 | Jan 03 | 0.81 | |
| | 275,000 | | | 275,000 | 1.09 | 3.80 | - | May 00 | May 04 | 1.09 | |
| | 237,500 | | | | | | 237,500 | Sept 03 | Sept 10 | 2.36 | |
| | 237,500 | | | | | | 237,500 | Sept 05 | Sept 10 | 2.36 | |
| | 6,729 | | | | | | *6,729 | Sept 03 | Mar 04 | 1.79 | |
| 956,729 | | | 475,000 | | | 481,729 | | | | 2.35 | |
| Peter Killen | 200,000 | | | 200,000 | 0.81 | 3.80 | - | Jan 99 | Jan 03 | 0.81 | |
| | 275,000 | | | 275,000 | 1.09 | 3.80 | - | May 00 | May 04 | 1.09 | |
| | 237,500 | | | | | | 237,500 | Sept 03 | Sept 10 | 2.36 | |
| | 237,500 | | | | | | 237,500 | Sept 05 | Sept 10 | 2.36 | |
| | 6,729 | | | | | | *6,729 | Sept 03 | Mar 04 | 1.79 | |
| 956,729 | | | 475,000 | | | 481,729 | | | | 2.35 | |
| William McAteer | 200,000 | | | 200,000 | 0.81 | 3.80 | - | Jan 99 | Jan 03 | 0.81 | |
| | 275,000 | | | | | | 275,000 | May 00 | May 04 | 1.09 | |
| | 237,500 | | | | | | 237,500 | Sept 03 | Sept 10 | 2.36 | |
| | 237,500 | | | | | | 237,500 | Sept 05 | Sept 10 | 2.36 | |
| | 6,729 | | | | | | *6,729 | Sept 03 | Mar 04 | 1.79 | |
| 956,729 | | | 200,000 | | | 756,729 | | | | 1.89 | |
| Tiarnan O Mahoney | 200,000 | | | | | | 200,000 | Jan 99 | Jan 03 | 0.81 | |
| | 275,000 | | | | | | 275,000 | May 00 | May 04 | 1.09 | |
| | 237,500 | | | | | | 237,500 | Sept 03 | Sept 10 | 2.36 | |
| | 237,500 | | | | | | 237,500 | Sept 05 | Sept 10 | 2.36 | |
| | 11,688 | | | | | | *11,688 | Sept 05 | Mar 06 | 1.79 | |
| 961,688 | | | | | | 961,688 | | | | 1.67 | |
| John Rowan | 200,000 | | | 200,000 | 0.77 | 3.80 | - | Dec 98 | Dec 02 | 0.77 | |
| | 275,000 | | | 275,000 | 1.09 | 4.25 | - | May 00 | May 04 | 1.09 | |
| | 237,500 | | | | | | 237,500 | Sept 03 | Sept 10 | 2.36 | |
| | 237,500 | | | | | | 237,500 | Sept 05 | Sept 10 | 2.36 | |
| | - | 8,029 | 3.38 | | | | *8,029 | Sept 06 | Mar 07 | 3.38 | |
| 950,000 | 8,029 | | 475,000 | | | 483,029 | | | | 2.38 | |

* Issued under the terms of the Anglo Irish Bank SAYE Scheme

The closing market price of the company's ordinary shares at 30 September 2001 was €3.26 (2000: €2.58) and the range during the year to 30 September 2001 was €2.43 to €4.66.

44. APPROVAL OF FINANCIAL STATEMENTS

The group financial statements were approved by the board of directors on 27 November 2001.

Consolidated Profit and Loss Account

FOR THE YEAR ENDED 30 SEPTEMBER 2001

| | USDm | GBPm | CHFm |
|---|---------------|---------------|-----------------|
| Interest Receivable and Similar Income | | | |
| Interest Receivable and Similar Income arising from Debt Securities and other Fixed Income Securities | 38.3 | 26.1 | 61.8 |
| Other Interest Receivable and Similar Income | 827.1 | 563.4 | 1,337.1 |
| Interest Payable and Similar Charges | (619.3) | (421.9) | (1,001.1) |
| Net Interest Income | 246.1 | 167.6 | 397.8 |
| Other Income | | | |
| Fees and Commissions Receivable | 98.0 | 66.8 | 158.4 |
| Fees and Commissions Payable | (7.2) | (4.9) | (11.6) |
| Dealing Profits | 5.7 | 3.9 | 9.3 |
| Other Operating Income | 6.8 | 4.6 | 10.9 |
| Total Income | 349.4 | 238.0 | 564.8 |
| Operating Expenses | | | |
| Administrative Expenses | 100.1 | 68.2 | 161.8 |
| Depreciation and Goodwill Amortisation | 7.6 | 5.2 | 12.2 |
| Provisions for Bad and Doubtful Debts - Specific | 13.1 | 8.9 | 21.3 |
| - General | 50.5 | 34.4 | 81.6 |
| Amounts Written Off Fixed Asset Investments | 0.2 | 0.1 | 0.3 |
| | 171.5 | 116.8 | 277.2 |
| Group Profit on Ordinary Activities Before Taxation | 177.9 | 121.2 | 287.6 |
| Taxation on Profit on Ordinary Activities | (43.3) | (29.5) | (70.0) |
| Group Profit on Ordinary Activities After Taxation | 134.6 | 91.7 | 217.6 |
| Non-Equity Minority Interest-Preference Dividends | (21.3) | (14.5) | (34.4) |
| Group Profit Attributable to Ordinary Shareholders | 113.3 | 77.2 | 183.2 |
| Dividends | (28.8) | (19.7) | (46.7) |
| Group Profit Retained for Year | 84.5 | 57.5 | 136.5 |
| Scrip Dividends | 6.1 | 4.2 | 9.9 |
| Group Profit Brought Forward | 169.9 | 115.8 | 274.7 |
| Group Profit Carried Forward | 260.5 | 177.5 | 421.1 |
| Basic Earnings Per Share | 38.28c | 26.07p | Chf 0.62 |
| Diluted Earnings Per Share | 37.16c | 25.32p | Chf 0.60 |
| Dividends Per Ordinary Share | 9.53c | 6.49p | Chf 0.15 |

Exchange Rates used at 30 September 2001

One Euro = USD 0.9131 / GBP 0.622 / CHF 1.4761

Consolidated Balance Sheet

AS AT 30 SEPTEMBER 2001

| | USDm | GBPm | CHFm |
|--|---------------|--------------|---------------|
| Assets | | | |
| Loans and Advances to Banks | 3,092 | 2,107 | 4,999 |
| Loans and Advances to Customers | 10,000 | 6,812 | 16,166 |
| Securitised Assets | 520 | 354 | 841 |
| Less: Non-Returnable Proceeds | (499) | (340) | (806) |
| | 21 | 14 | 35 |
| Debt Securities | 861 | 587 | 1,393 |
| Equity Investment Shares | 1 | 1 | 2 |
| Own Shares | 5 | 3 | 8 |
| Intangible Fixed Assets - Goodwill | 59 | 40 | 94 |
| Tangible Fixed Assets | 27 | 18 | 43 |
| Other Assets | 33 | 23 | 54 |
| Prepayments and Accrued Income | 238 | 162 | 384 |
| | 14,337 | 9,767 | 23,178 |
| Life Assurance Assets Attributable to Policyholders | 51 | 35 | 82 |
| Total Assets | 14,388 | 9,802 | 23,260 |
| Liabilities | | | |
| Deposits by Banks | 3,437 | 2,341 | 5,556 |
| Customer Accounts | 8,092 | 5,512 | 13,081 |
| Debt Securities in Issue | 1,112 | 757 | 1,797 |
| Proposed Dividends | 19 | 13 | 31 |
| Other Liabilities | 51 | 35 | 83 |
| Accruals and Deferred Income | 201 | 137 | 325 |
| Provisions for Liabilities and Charges | 4 | 3 | 7 |
| | 12,916 | 8,798 | 20,880 |
| Capital Resources | | | |
| Subordinated Liabilities | 435 | 297 | 704 |
| Perpetual Capital Securities | 291 | 198 | 470 |
| Non-Equity Minority Interest - Preference Shares | 263 | 179 | 425 |
| | 989 | 674 | 1,599 |
| Called Up Share Capital | 89 | 61 | 145 |
| Share Premium Account | 82 | 56 | 132 |
| Other Reserves | 1 | 1 | 1 |
| Profit and Loss Account | 260 | 177 | 421 |
| Total Shareholders' Funds (All Equity Interests) | 432 | 295 | 699 |
| Total Capital Resources | 1,421 | 969 | 2,298 |
| | 14,337 | 9,767 | 23,178 |
| Life Assurance Liabilities Attributable to Policyholders | 51 | 35 | 82 |
| Total Liabilities and Capital Resources | 14,388 | 9,802 | 23,260 |

Exchange Rates used at 30 September 2001

One Euro = USD 0.9131 / GBP 0.622 / CHF 1.4761

Shareholder Information

| | Number of Shares | % of Issued Ordinary Share Capital |
|---|------------------|------------------------------------|
| SUBSTANTIAL SHAREHOLDINGS | | |
| The following interests in the ordinary share capital had been notified to the company at 27 November 2001. | | |
| Zurich Financial Services Group plc* | 20,563,258 | 6.7% |
| Bank of Ireland Nominees Limited* | 18,047,239 | 5.8% |
| Fidelity Investments* | 11,047,624 | 3.6% |

* These shareholders have informed the company that their holdings are not beneficially owned but are held on behalf of a range of clients none of whom, so far as the directors are aware, hold more than 3% of the issued ordinary share capital.

| | Shareholders | | Shares | |
|---|--------------|-------|-------------|-------|
| | Number | % | Number | % |
| SIZE ANALYSIS OF SHAREHOLDERS AT 30 SEPTEMBER 2001 | | | | |
| 1 - 5,000 | 10,847 | 79.1 | 14,734,393 | 4.8 |
| 5,001 - 10,000 | 1,412 | 10.3 | 9,818,104 | 3.2 |
| 10,001 - 25,000 | 929 | 6.8 | 13,860,884 | 4.5 |
| 25,001 - 50,000 | 250 | 1.8 | 8,594,521 | 2.8 |
| 50,001 - 100,000 | 112 | 0.8 | 7,821,915 | 2.6 |
| 100,001 - 500,000 | 110 | 0.8 | 24,503,343 | 8.0 |
| Over 500,000 | 59 | 0.4 | 226,555,114 | 74.1 |
| | 13,719 | 100.0 | 305,888,274 | 100.0 |

Notes
